

# Transport Topics



2006 **TOP**  
PRIVATE  
CARRIERS

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## A Word From the Publisher

**W**hen TRANSPORT TOPICS published the first Top 100 list of the largest private carriers in North America in 2002, we weren't sure what to expect.

The world of private carriage was something like a parallel universe for for-hire freight carriers. Though shipper-owned trucks carried fully half of all truck freight tonnage, the business of private and for-hire carriage rarely crossed paths.

Now, after several years of publishing the TRANSPORT TOPICS Private 100, it is apparent that the two worlds have begun to intersect in many significant ways.

Private carriers routinely offer excess freight-hauling capacity to other shippers, competing directly with for-hire carriers for backhauls. And many for-hire carriers have created dedicated contract carriage units to provide dedicated capacity to shippers, replacing some private truck fleets.

Now, with capacity tight and freight rates rising, shippers are beginning to expand the size of their truck fleets once again and are looking for new ways to generate revenue by providing transportation and distribution services to the market.

The move in 2005 by grocery retailer and wholesale distributor Supervalu Inc. to purchase Total Logistic Control, a major provider of refrigerated warehousing and logistics services, is an example of how the lines between private and for-hire carriers are being blurred.

Wal-Mart Stores, the world's largest retailer, was ranked No. 1 on the first TT 100 Private Carriers list in 2002 with a fleet of more than 7,000 tractors. It has since been displaced by food-service distributor Sysco Corp., which topped the 2006 list with 7,455 tractors.

Well over half of the companies on the TT 100 Private Carriers list are involved in the distribution of food and retail merchandise. But the list also features a cross-section of companies from the heart of American industry — paper and wood products, steel distributors and petrochemical suppliers, along with companies that provide more specialized services, such as the delivery of medical supplies and pharmaceuticals (Cardinal Health Corp.) and caskets (Batesville Casket Co.).

On the list, we also can see the growth of distribution specialists such as Reyes Holdings. The Chicago-based company parlayed its ownership of the Martin-Brower Co., a major distributor to McDonald's restaurants, and a collection of regional beer distributors into a \$7.5 billion enterprise that includes grocery supplier Reinhart Foodservice and MBX Logistics, a consulting unit that provides warehousing and distribution, transportation management and freight payment services. Reyes ranks No. 8 on the 2006 TT 100 Private Carriers with more



**Howard S. Abramson**

than 1,500 tractors.

C&S Wholesale Grocers, Keene, N.H., has fueled its growth by taking over distribution operations from smaller retail grocery fleets. C&S operates more than 50 distribution facilities in 14 states and ranks No. 19 with 958 tractors.

What's next? We can't predict the future, but it is our hope that by closely tracking the activities of the largest private carriers, at least we can provide clues about the direction in which both private and for-hire carriers are headed.

In addition to the TT 100 Private Carriers and the TT 100 For-Hire

Carriers lists, we publish the TRANSPORT TOPICS Logistics 50, a listing of the largest third-party logistics companies in North America.

And earlier this year, TRANSPORT TOPICS' affiliate, LIGHT & MEDIUM TRUCK magazine, published the Top 50 Commercial Truck Fleets and the Top 50 Utility and Telecom Fleets.

Our goal with each of these lists is to provide not just names and numbers, but insight.

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The 2006 edition of the TRANSPORT TOPICS Private 100 list of the largest private carriers features several significant additions, with the inclusion of beverage fleets, a waste hauler and fleets that specialize in servicing the booming oil and gas sector.

### Acknowledgements and Sources

The 2006 TRANSPORT TOPICS Private 100 is a special project of Transport Topics Publishing Group. It features a list of the largest shipper-owned fleets in the United States and Canada, based on the number of heavy-duty tractors they operate. Data were developed from a number of sources, including interviews with fleet managers and information in fleet directories published by American Trucking Associations and Transportation Technical Services Inc.

Senior Features Writer Daniel P. Bearth was the project coordinator, with assistance from research intern Reggie Sarpong. Design is by Patrick Donlon, TTPG assistant director of art and production.



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## Beverage Fleets, Waste Hauler Among Top 100's Newcomers

By Daniel P. Bearth  
*Senior Features Writer*

The 2006 edition of the TRANSPORT TOPICS Top 100 list of the largest private carriers features several significant additions with the inclusion of beverage fleets, a waste hauler and fleets that specialize in servicing the booming oil and gas sector.

Food processing and grocery distribution firms continue to dominate the list, however, accounting for 45 of the top 100 private carriers in 2006 and about 60% of the total number of tractors owned and operated by the top 100 fleets. Petroleum, chemical and gas companies numbered 19 — two more than a year ago. Wholesale and retail distribution also had 19 companies on the list, followed by manufacturing with 12, building materials and metal products with five and paper and office products with four companies. Altogether, the Top 100 private carriers controlled nearly 90,000 tractors, more than 219,000 trailers and 57,000 straight trucks.

Topping the list for the fourth year in a row is food-service provider Sysco Corp., followed by discount merchandiser Wal-Mart Stores, No. 2, and supermarket operator Ahold USA, No. 3.

Making its first appearance — at No. 4 — is Pepsi Bottling Group. The Indianapolis-based company operates New Bern Transport as a for-hire and private carrier and owns more than 5,600 tractors.

In prior years, beverage fleets, along with most vocational, utility, government and farm and home fuel delivery fleets, were excluded from consideration in compiling the list of top private carriers because of their specialized nature. For several years, New Bern Transport was included on the TRANSPORT TOPICS 100 list of largest for-hire carriers, attesting to the dual nature of its service.

The decision to include beverage fleets in the listing reflects the fact that beverages are a major source of freight for both private and for-hire carriers. Plus, a number of companies previously listed, such as Reyes Holdings and Ben E. Keith Inc., traditionally have hauled beer and other beverages as part of their business.

Joining Pepsi Bottling Group on the list this year, at No. 25, is Charlotte, N.C.-based Coca-Cola Bottling Co. Consolidated, with 905 tractors, and at No. 65, Anheuser-Busch Cos. of St. Louis, with 425 tractors.

The same rationale was applied to waste-hauling fleets. Although garbage collection typically is handled by specialized equipment, tractor-

trailer units are used to transport compacted waste to distant landfills. The only waste hauler to make the TT Private 100 this year is California-based Norcal Waste Systems, No. 86, with 321 tractors.






Also joining the TT Private 100 for the first time are oilfield service specialists Key Energy Services and Basic Energy Services, ranked No. 17 and No. 26, respectively.

Cemex Inc., the largest cement producer in North America, is ranked No. 56, and Pacific Coast Building Products ranks No. 89.

Other newcomers include carpet and flooring manufacturer Mohawk Industries, No. 31; Mobile Mini, a manufacturer of storage containers and portable offices, No. 87; Core-Mark International, a distributor of nongrocery items to convenience stores, No. 88; Valley Proteins, a processor of used cooking oil and animal by-products, No. 73; and food distributors Sara Lee Corp., No. 24; Wakefern Food Corp., No. 74; and United Natural Foods, No. 85.


Information on the size of private carriers, for the most part, was provided directly by company management, supplemented by data from American Trucking Associations and Transportation Technical Services Inc. ATA and TTS each publish directories of for-hire and private fleets.








Private carriers are ranked by the number of tractors they own or lease because tractors are considered the best measure of freight-hauling capacity. The data do not include tractors used by outside carriers that may provide dedicated or common carriage services.

RANK 2006	RANK 2005	COMPANY	EQUIPMENT 2006	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>1</b>	1	 <p><b>Sysco Corp.</b> Houston NYSE: SYY Gary Cullen, Vice President, Distribution Services <a href="http://www.sysco.com">www.sysco.com</a></p>	7,455 tractors 1,516 straight trucks 9,163 trailers	\$31.4 billion	Distributes fresh, frozen and specialty meats, seafood, poultry, fruits and vegetables, bakery products, canned and dry foods, paper and disposable products, sanitation items, dairy foods, beverages, kitchen and tabletop equipment, medical and surgical supplies and hotel operating supplies to more than 400,000 customers. The company operates 165 distribution facilities. <b>The Sigma Network</b> specializes in delivery of food and supplies to chain restaurants. <b>FreshPoint Inc.</b> specializes in distributing fresh fruits and vegetables.
<b>2</b>	2	 <p><b>Wal-Mart Stores</b> Bentonville, Ark. NYSE: WMT Johnnie Dobbs, Executive Vice President of Logistics and Supply Chain <a href="http://www.walmartstores.com">www.walmartstores.com</a></p>	7,100 tractors 44,500 trailers	\$312.4 billion	Operates 1,183 discount department stores, 2,022 Supercenters, 568 Sam's Clubs and 104 Neighborhood Markets in the United States, plus 2,679 stores in Canada, Mexico, Central and South America, Europe and Asia. <b>Wal-Mart Transportation</b> delivers merchandise from 117 distribution centers in the United States and Canada.
<b>3</b>	3	 <p><b>Ahold USA/USFoodservice</b> Quincy, Mass., and Columbia, Md. (Royal Ahold NV, Netherlands) Jose Alvarez, Executive Vice President, Supply Chain/Retail <a href="http://www.aholdusa.com">www.aholdusa.com</a> <a href="http://www.usfoodservice.com">www.usfoodservice.com</a></p>	6,071 tractors 594 straight trucks 9,000 trailers	N/A	<b>Ahold USA</b> operates approximately 840 supermarkets, including Stop & Shop Supermarket Co., Tops Markets, Giant Food (Carlisle, Pa.) and Giant Food (Maryland), plus about 235 gas stations. <b>USFoodservice</b> distributes food-service products to restaurants, hotels, health-care facilities, cafeterias and schools. <b>Peapod Inc.</b> provides online grocery shopping and home delivery services.
<b>4</b>	Not Ranked	 <p><b>Pepsi Bottling Group</b> Somers, N.Y. NYSE: PBG <a href="http://www.pbg.com">www.pbg.com</a></p>	5,631 tractors 2,392 straight trucks 7,244 trailers	\$11.9 billion	Distributes soft drinks from 45 bottling plants in the United States and nine in Canada through 260 distribution centers. <b>New Bern Transport Corp.</b> operates as a for-hire and private carrier.
<b>5</b>	4	 <p><b>Tyson Foods Inc.</b> Springdale, Ark. NYSE: TSN <a href="http://www.tysonfoodsinc.com">www.tysonfoodsinc.com</a></p>	2,607 tractors 176 straight trucks 5,139 trailers	\$26 billion	Processes and markets beef, chicken, pork, refrigerated and frozen prepared foods and animal feeds worldwide. The company operates 128 processing plants, 11 cold-storage warehouses and nine distribution centers, 33 feed mills, 68 hatcheries and 85 livestock farms. <b>PBX Inc.</b> is a for-hire refrigerated truckload carrier.

RANK 2006	RANK 2005	COMPANY	EQUIPMENT 2006	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>6</b>	5	<b>McLane Co.</b> Temple, Texas NYSE: BRK.A (Berkshire Hathaway) Robbie Wainwright, Vice President, Logistics and International <a href="http://www.mclaneco.com">www.mclaneco.com</a>	2,200 tractors 19 straight trucks 3,400 trailers	N/A	<b>McLane Grocery Distribution</b> delivers food and groceries to convenience stores, drug stores, mass merchandisers, wholesale clubs and movie theaters through 18 distribution centers. <b>McLane Foodservice Distribution</b> delivers food and service items to quick-service restaurant chains through 18 distribution centers. <b>Professional Data Solutions</b> provides software and point-of-sale automation systems to convenience stores and vendors. <b>Mountain View Marketing</b> provides sunglasses, lighters and novelty displays for convenience stores. <b>Salado Sales</b> develops and distributes private label food products. <b>Vantix Logistics</b> provides supply chain consulting and transportation management. <b>McCarty-Hull Inc.</b> distributes groceries, tobacco and sundry products to convenience stores and supermarkets in four states from a distribution center in San Antonio — acquired March 2006.
<b>7</b>	13	<b>Halliburton Co.</b> Houston NYSE: HAL Randall Harris, Fleet Operations Manager <a href="http://www.halliburton.com">www.halliburton.com</a>	1,671 tractors 814 straight trucks 2,755 trailers	N/A	<b>Halliburton Energy Services</b> provides pressure pumping, production enhancement and well drilling and completion services for the oil and gas industry, plus well logging and testing equipment. <b>KBR Inc.</b> designs and builds liquefied natural gas plants, refining and processing plants, production facilities and pipelines, plus engineering and construction services for governments and civil infrastructure customers.
<b>8</b>	11	<b>Reyes Holdings LLC</b> Rosemont, Ill. Don Van Witzenberg, Director of Fleet Operations <a href="http://www.reyesholdings.com">www.reyesholdings.com</a>	1,501 tractors 159 straight trucks 1,937 trailers	\$7.5 billion	<b>Reinhart FoodService</b> distributes food and beverages, utensils, glassware, paper supplies, cleaning chemicals, dry groceries, deli and bakery goods to restaurants, sporting venues, schools, nursing homes and hospitals through 16 distribution centers (includes operations of Frank J. Catanzaro Sons & Daughters Inc. and Burlington Foodservice Co. acquired in April and June 2006, respectively). <b>The Martin-Brower Co.</b> distributes food and supplies to McDonald's restaurants in the United States, Canada, Brazil, Central America and Puerto Rico through 14 distribution centers. <b>MBX Logistics</b> provides supply chain consulting, warehousing and distribution, rail car and transportation management and freight payment services. <b>Premium Distributing of D.C., Premium Distributing of Virginia, Chicago Beverage System and Harbor Distributing</b> distribute beer in Chicago, California, Northern Virginia and Washington, D.C., through eight distribution centers. <b>Henry J. Lee Distributors</b> distributes beer in Charleston and Beaufort, S.C. — acquired in April 2006.
<b>9</b>	8	<b>Kroger Co.</b> Cincinnati NYSE: KR Kevin Dougherty, Vice President of Logistics <a href="http://www.kroger.com">www.kroger.com</a>	1,500 tractors 50 straight trucks 7,850 trailers	\$60.6 billion	Operates 2,507 food and drug stores, 791 convenience stores, 428 jewelry stores and 579 supermarket fuel centers. The company also operates 42 food production facilities, including 18 dairies, 11 delis or bakeries, five grocery product plants, three beverage plants, three meat plants and two cheese plants.
<b>10</b>	36	<b>Supervalu Inc.</b> Eden Prairie, Minn. NYSE: SVU Marty Thompson, Director, Supply Chain <a href="http://www.supervalu.com">www.supervalu.com</a>	1,455 tractors 15 straight trucks 5,395 trailers	\$19.9 billion	Operates approximately 2,500 retail grocery stores and pharmacies and provides wholesale distribution of groceries to about 2,200 independent stores in nearly 40 states through 16 distribution centers — includes 1,124 stores acquired from Albertsons in January 2006. <b>Advantage Logistics and Total Logistic Control</b> provide supply chain consulting, transportation management and warehousing.










RANK 2006	RANK 2005	COMPANY	2006 EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>11</b>	7	<b>BJ Services Co.</b> Houston NYSE: BJS <a href="http://www.bjservices.com">www.bjservices.com</a>	1,442 tractors 671 straight trucks 1,910 trailers	\$2.6 billion	Provides oil and gas drilling and production services.
<b>12</b>	9	<b>Pilgrim's Pride Corp.</b> Pittsburg, Texas NYSE: PPC Barry Larson, Director of Transportation <a href="http://www.pilgrimspride.com">www.pilgrimspride.com</a>	1,404 tractors 184 straight trucks 2,302 trailers	\$5.7 billion	Processes and distributes chickens and turkeys under the Pilgrim's Pride and Wampler Foods brands to retail stores and restaurants through 15 distribution centers in the United States and 18 in Mexico. The company also operates 26 chicken processing plants, plus 10 prepared-food plants, 27 feed mills and 34 hatcheries along with about 5,000 growout farms in the United States and Mexico.
<b>13</b>	16	<b>PEPSICO</b>  <b>PepsiCo Inc.</b> Purchase, N.Y. NYSE: PEP Pete Silva, Director, Global Fleet Procurement <a href="http://www.pepsico.com">www.pepsico.com</a>	1,376 tractors 3,359 straight trucks 4,558 trailers	\$32.5 billion	Produces, distributes and sells soft drinks, Frito-Lay and Walker snacks, Quaker Oats cereal products, Tropicana and Dole juices, Gatorade sports drinks, Aquafina water and Lipton tea.
<b>14</b>	Not Ranked	<b>Interstate Bakeries Corp.</b> Kansas City, Mo. OTC: IBCIQ.PK <a href="http://www.interstatebakeriescorp.com">www.interstatebakeriescorp.com</a>	1,267 tractors 8,992 straight trucks and vans	N/A	Operates 45 bakeries and distributes Wonder bread and Hostess snack products, plus other regional brands of bread and baked goods, to more than 200,000 food outlets in the United States.
<b>15</b>	18	<b>Shaw Industries</b> Dalton, Ga. NYSE: BRK.A (Berkshire Hathaway) Greg Whisenant, Transportation Safety Manager <a href="http://www.shawfloors.com">www.shawfloors.com</a>	1,103 tractors 47 straight trucks 3,740 trailers	N/A	Manufactures carpets, rugs, hardwood, laminate and ceramic tile floors for residential and commercial purposes.
<b>16</b>	12	<b>SAFeway Inc.</b> Pleasanton, Calif. NYSE: SWY Tom Markter, Vice President of Transportation <a href="http://www.safeway.com">www.safeway.com</a>	1,102 tractors 4,517 trailers	\$38.4 billion	Operates 1,775 supermarkets and drugstores in the United States and western Canada. It also produces milk, bread, ice cream, cheese and meat products, soft drinks, fruits and vegetables and pet food at 21 processing plants in the United States and 12 in Canada. Safeway has 13 distribution centers in the United States and four in Canada. <b>Casa Ley, S. A. de C.V.</b> sells food and general merchandise in western Mexico — 49% interest. <b>GroceryWorks.com</b> provides Internet and home delivery service — 56% interest.
<b>17</b>	Not Ranked	<b>Key Energy Services</b> Houston OTC Pink Sheets: KEGS <a href="http://www.keyenergy.com">www.keyenergy.com</a>	1,101 tractors 1,862 straight trucks 2,597 trailers	\$1.1 billion	Provides well servicing, contract drilling, pressure pumping, fishing and rental tools and other oilfield services.

RANK 2006	RANK 2005	COMPANY	2006 EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>18</b>	Not Ranked	<b>Dean Foods</b> Dallas NYSE: DF Lee Falk, Director of Logistics, Midwest Region 	927 tractors 3,739 straight trucks	\$10.5 billion	Produces and distributes milk and dairy products to retailers, food-service distributors, schools and government institutions. Dairy Group operates 97 manufacturing facilities in 34 states. <b>White Wave Foods Co.</b> develops, manufactures and markets soy, dairy and organic products to grocery stores, mass merchandisers, convenience stores and food-service outlets. The company operates seven manufacturing plants.
<b>19</b>	24	<b>C&amp;S Wholesale Grocers</b> Keene, N.H. Michelle Livingstone, Senior Vice President 	958 tractors 62 straight trucks 4,500 trailers <a href="http://www.cswwg.com">www.cswwg.com</a>	\$15.2 billion	Distributes food and dry goods to about 4,000 supermarkets and grocery stores, mass marketers and wholesale clubs in the United States through 50 distribution facilities in 14 states.
<b>20</b>	15	<b>Gordon Food Service</b> Grand Rapids, Mich. David Ponstein, Transportation Manager 	948 tractors 12 straight trucks 1,498 trailers <a href="http://www.gfs.com">www.gfs.com</a>	\$3 billion	Manufactures and distributes food and related supplies to 30,000 restaurants, schools and institutions in 10 states and throughout Canada. The company operates 100 Marketplace retail stores in the Midwest and Florida.
<b>21</b>	6	<b>Schlumberger Ltd.</b> Sugar Land, Texas NYSE: SLB 	946 tractors 1,007 straight trucks 400 trailers <a href="http://www.slb.com">www.slb.com</a>	\$14.3 billion	Provides oil and gas drilling services and project management services. <b>WesternGeco</b> provides seismic testing services.
<b>22</b>	20	<b>Airgas Inc.</b> Radnor, Pa. NYSE: ARG Tuffy Baum, National Fleet Manager 	940 tractors 2,596 straight trucks 2,498 trailers <a href="http://www.airgas.com">www.airgas.com</a>	\$2.4 billion	Distributes industrial, medical and specialty gases, welding and related safety products through 900 locations. Company also manufactures nitrous oxide and CO <sub>2</sub> and is a supplier of dry ice.
<b>23</b>	19	<b>Milk Transport Services</b> Cabool, Mo. (Dairy Farmers of America/CTL) David Shelton, General Manager 	938 tractors 1,252 trailers <a href="http://www.mtsmilk.com">www.mtsmilk.com</a>	N/A	Hauls raw milk from farms and dairies to milk and cheese processing plants from terminals in Kansas, Missouri, New Mexico, Oklahoma, Texas and Utah.
<b>24</b>	Not Ranked	<b>Sara Lee Corp.</b> Downers Grove, Ill. NYSE: SLE 	906 tractors 400 straight trucks 1,372 trailers <a href="http://www.saralee.com">www.saralee.com</a>	\$19.3 billion	Manufactures and sells branded apparel, including underwear and socks, outerwear and sportswear, plus baked goods and desserts, meats, coffee and tea — includes operations of Butter-Krust Baking acquired in January. <b>Sara Lee Foodservice</b> distributes Sara Lee products to restaurants, retail stores, schools, health-care facilities, warehouses and other food-service outlets.










# Private Carriers

RANK 2006	RANK 2005	COMPANY	2006 EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>25</b>	Not Ranked	<b>Coca Cola Bottling Co. Consolidated</b> Charlotte, N.C. Bo Calloway, TechOps Manager of Fleet Process and Procurement <a href="http://www.ccbcc.com">www.ccbcc.com</a>	905 tractors 1,820 straight trucks 1,265 trailers	N/A	Produces and distributes beverages in 11 states.
					
<b>26</b>	Not Ranked	<b>Basic Energy Services</b> Midland, Texas NYSE: BAS <a href="http://www.basicenergyservices.com">www.basicenergyservices.com</a>	900 tractors 1,250 straight trucks 1,000 trailers	\$222 million	Provides a range of well site services to oil and gas drilling companies in Texas, Louisiana, Oklahoma, New Mexico and the Rocky Mountain states — includes assets of LeBus Oil Field Service Co., G&L Tool and Globe Well Service acquired in February and May.
					
<b>27</b>	21	<b>BlueLinx Holdings</b> Atlanta NYSE: BXC Stephen Macadam, CEO <a href="http://www.bluelinxco.com">www.bluelinxco.com</a>	867 tractors 30 straight trucks 1,243 trailers	\$5.6 billion	Distributes building products nationwide through more than 60 warehouses.
					
<b>28</b>	22	<b>Performance Food Group</b> Richmond, Va. Nasdaq: PFGC Dan Peckskamp, Director of Transportation <a href="http://www.pfgc.com">www.pfgc.com</a>	850 tractors 70 straight trucks 900 trailers	\$5.7 billion	Distributes food and food-related products to approximately 44,000 restaurants, hotels, cafeterias, schools and health-care facilities.
					
<b>29</b>	23	<b>International Paper Co.</b> Memphis, Tenn. Jud Crossway, Fleet Manager, Global Supply Chain <a href="http://www.internationalpaper.com">www.internationalpaper.com</a>	840 tractors 745 straight trucks 1,827 trailers	\$24.1 billion	Produces and distributes paper for office and commercial printing, packaging for food and beverages, lumber and plywood through 270 branches in the United States. The company also operates 23 pulp, paper and packaging mills, 93 converting and packaging plants, 25 wood products facilities and six specialty chemical plants — coated papers business sold in June. <b>Arizona Chemical</b> produces chemicals from pine trees for making adhesives and coatings, fragrances, household cleaners and rubber products. <b>Xpexx</b> distributes printing, packaging and graphic arts supplies in North America through 250 distribution centers and retail stores in the United States and Mexico.
					
<b>30</b>	32	<b>Praxair Inc.</b> Danbury, Conn. NYSE: PX John Mitchell, National Distribution Manager <a href="http://www.praxair.com">www.praxair.com</a>	830 tractors 852 straight trucks 1,863 trailers	\$7.7 billion	Supplies atmospheric, process and specialty gases, metal and ceramic coatings, and related services and technologies to food and beverage, health-care, semiconductor, petrochemical and metal fabrication industries.
					
<b>31</b>	Not Ranked	<b>Mohawk Industries</b> Calhoun, Ga. NYSE: MHK Billy Daniels, Transportation Manager <a href="http://www.mohawkind.com">www.mohawkind.com</a>	774 tractors 250 straight trucks 2,021 trailers	\$6.6 billion	Manufactures and distributes carpets and rugs, hardwood laminate, ceramic tile and vinyl flooring. The company operates 10 production facilities in the United States and Mexico and distributes products through 83 warehouses and 255 sales outlets.
					






RANK 2006	RANK 2005	COMPANY	2006 EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>32</b>	26	<b>Darling International</b> Irving, Texas AMEX: DAR Rodney Baldwin, Fleet Operations Manager <a href="http://www.darlingii.com">www.darlingii.com</a>	745 tractors 1,094 straight trucks 2,680 trailers	\$309.2 million	Collects and recycles animal byproducts and used cooking grease from approximately 80,000 restaurants, butcher shops, grocery stores and meat and poultry processors in the United States. Products are sold for livestock feed, pet food and ingredients in soap, rubber and chemical products — includes operations of National By-Products acquired in May.
<b>33</b>	31	<b>Prairie Farms</b> Carlinville, Ill. Jay Naples, Corporate Fleet Manager <a href="http://www.prairiefarms.com">www.prairiefarms.com</a>	726 tractors 1,209 straight trucks 2,174 trailers	N/A	Produces and distributes dairy and nondairy products for about 800 member dairies and is managing partner for four joint-venture dairy cooperatives: Madison Farm Dairy, Roberts Dairy, Turner Dairy, Muller Pinehurst Dairy and Ideal American. <b>Eastside Jersey Dairy</b> produces dairy products. <b>Ice Cream Specialties</b> manufactures and distributes frozen ice cream bars and sandwiches. <b>PFD Supply</b> distributes food and paper products to fast food outlets.
<b>34</b>	25	<b>The BOC Group</b> Murray Hill, N.J. NYSE: BOX (The BOC Group PLC, London) Michael Gentile, Vice President, Distribution Americas <a href="http://www.boc.com">www.boc.com</a>	716 tractors 384 straight trucks 1,929 trailers	N/A	Distributes industrial and specialty gases in bulk and in cylinders throughout North America.
<b>35</b>	27	<b>Smithfield Foods</b> Smithfield, Va. NYSE: SFD Timothy Jordan, General Manager, Transportation <a href="http://www.smithfieldfoods.com">www.smithfieldfoods.com</a>	702 tractors 193 straight trucks 1,703 trailers	\$11.3 billion	Produces and markets pork and beef products in the United States and more than 25 other countries under the Smithfield Packing Co., Farmland Foods, John Morrell & Co., Packerland Holdings, Gwaltney of Smithfield, Moyer Packing Co., Smithfield Deli Group, Patrick Cudahy, North Side Foods, Cumberland Gap Provision, Quik-to-Fix, Krakus Foods International, Stefano Foods and Smithfield RMH Foods names. <b>Smithfield Foodservice Group</b> markets Gwaltney and Smithfield Packing products. <b>Murphy Brown LLC</b> raises hogs in the United States, Mexico, Brazil and Poland.
<b>36</b>	28	<b>Delhaize America</b> Salisbury, N.C. NYSE: DEG (Delhaize Group) Harold Martin, Director, Transportation, Food Lion LLC <a href="http://www.delhaizegroup.com">www.delhaizegroup.com</a>	696 tractors 2,599 trailers	N/A	Operates 1,537 supermarkets in 16 states under the Food Lion, Hannaford Bros., Sweetbay Supermarket, Harveys, Bloom and Kash n' Karry names.
<b>37</b>	35	<b>Kellogg Snacks Division</b> Collegedale, Tenn. NYSE: K (Kellogg Co.) Brett Quigley Sr., Senior Fleet Manager <a href="http://www.keebler.com">www.keebler.com</a>	659 tractors 167 straight trucks 1,104 trailers	N/A	Produces and distributes cookie and cracker products through its Keebler and Sunshine labels.
<b>38</b>	45	<b>H.E. Butt Grocery Co.</b> San Antonio <a href="http://www.heb.com">www.heb.com</a>	636 tractors 2,500 trailers	N/A	Operates more than 300 grocery stores in Texas, Louisiana and Mexico. The company also processes meat, dairy products, bread and tortillas.

RANK 2006	RANK 2005	COMPANY	2006 EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>39</b>	38	<b>Land O'Lakes Inc.</b> Arden Hills, Minn. Roger Nordvedt, Transportation Manager <a href="http://www.landlakesinc.com">www.landlakesinc.com</a>	630 tractors 570 straight trucks 1,394 trailers	\$7.6 billion	Manufactures and distributes milk, butter and cheese to farm cooperatives, supermarkets and food-service companies throughout the United States and 50 other countries. <b>Land O'Lakes Purina Feed</b> makes feed for livestock. <b>Moark LLC</b> engages in egg production. <b>Agrilience LLC</b> makes crop nutrients, crop-protection products and seed.
<b>40</b>	14	<b>Unisource Worldwide</b> Norcross, Ga. (Bain Capital/Georgia Pacific Corp.) Larry Ahlers, Vice President of Transportation <a href="http://www.unisource/ink.com">www.unisource/ink.com</a>	628 tractors 180 straight trucks 815 trailers	N/A	Distributes commercial printing and office paper products, packaging materials and facility maintenance supplies through more than 100 distribution centers.
<b>41</b>	29	<b>CHS Inc.</b> Nasdaq: CHSCP Inver Grove Heights, Minn. Kelly Morrow, Director, CHS Transportation <a href="http://www.chsinc.com">www.chsinc.com</a>	617 tractors 1,034 straight trucks 1,569 trailers	\$11.9 billion	Operates petroleum refineries and pipelines and supplies propane, fertilizer and crop-protection products, markets grain and processes soybeans for use in food and animal feed, produces flour for pasta and bread and makes tortillas, margarine, salad dressings, sauces and vegetable oils. CHS operates 15 transportation fleet service centers. The company is a 50/50 partner with Land O'Lakes Inc. in agricultural chemical producer Agrilience LLC. It acquired a 28% stake in US BioEnergy Corp. and reduced its stake in crop-nutrient manufacturer CF Industries from 20% to 4% in 2005.
<b>42</b>	52	<b>Ben E. Keith Co.</b> Fort Worth, Texas John Fershtand, Director of Fleet Operations <a href="http://www.benekeith.com">www.benekeith.com</a>	600 tractors 100 straight trucks 834 trailers	N/A	Delivers food, paper goods, equipment and supplies to restaurants, hospitals, schools and other institutional businesses through six distribution centers in eight states. <b>Ben E. Keith Beers</b> distributes beer in 56 counties in Texas.
<b>43</b>	33	<b>Air Products and Chemicals</b> Allentown, Pa. NYSE: APD W.K. Bender, North American Fleet Operations Manager <a href="http://www.airproducts.com">www.airproducts.com</a>	600 tractors 72 straight trucks 1,845 trailers	\$8.1 billion	Produces and distributes industrial gases and chemicals for a variety of industries, including electronics and chemical processing.
<b>44</b>	34	<b>Univar USA</b> Redmond, Wash. (Univar NV, Netherlands) Ed Higbee, National Fleet Manager <a href="http://www.univarusa.com">www.univarusa.com</a>	578 tractors 1,152 trailers	\$3 billion	Provides distribution services to chemical, coatings, electronics, food and pharmaceutical, forest products, mining, oil and gas, textiles and waste management industries.
<b>45</b>	Not Ranked	<b>Vistar Corp.</b> Centennial, Colo. (Wellspring Capital Management LLC) George Holm, President <a href="http://www.vistarusa.com">www.vistarusa.com</a>	578 tractors 58 straight trucks 644 trailers	\$2 billion	<b>Vistar Specialty</b> distributes food products and other supplies to vending companies, fund-raising organizations, theaters, sandwich chains, office coffee service operations and specialty retail outlets through 21 distribution centers and 13 sales outlets. <b>Roma Food Enterprises</b> distributes pizza and Italian food products, plus nonfood items to restaurants and specialty shops in the United States.

RANK 2006	RANK 2005	COMPANY	2006 EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
 <b>46</b>	30	<b>Dot Foods</b> Mt. Sterling, Ill. John Tracy, President <a href="http://www.dotfoods.com">www.dotfoods.com</a>	575 tractors 972 trailers	N/A	Distributes groceries, flatware and janitorial supplies from manufacturers to food processors and food-service distributors from distribution centers in California, Georgia, Illinois, Maryland, New York and Oklahoma.
 <b>47</b>	39	<b>Gilster-Mary Lee Corp.</b> Chester, Ill. Michael Welge, Executive Vice President <a href="http://www.gilstermarylee.com">www.gilstermarylee.com</a>	555 tractors 1,583 trailers	N/A	Manufactures and distributes more than 500 private-label products, including cereal, cake, cocoa, dinners, drink mixes, pasta and popcorn to grocery stores and food wholesalers. The company operates 14 production facilities in four states.
 <b>48</b>	57	<b>Advanced Drainage Systems</b> Hilliard, Ohio John Moffitt, Corporate Fleet Manager <a href="http://www.ads-pipe.com">www.ads-pipe.com</a>	550 tractors 900 trailers	N/A	Manufactures polyethylene pipe for agricultural, waste management, mining, timber, residential and commercial construction and highway drainage markets.
 <b>49</b>	49	<b>Cardinal Health</b> Dublin, Ohio NYSE: CAH Kris Peterinelli, Senior Transportation Field Manager <a href="http://www.cardinal.com">www.cardinal.com</a>	540 tractors 240 straight trucks 650 trailers	\$74.9 billion	Manufactures and distributes medical, surgical and laboratory products, as well as pharmaceuticals to 6,000 health-care locations in the United States.
 <b>50</b>	43	<b>Air Liquide America</b> Houston OTC: AIQUY (L'Air Liquide SA, Paris) Rick Pedersen, Director of Bulk Distribution and Logistics <a href="http://www.us.airliquide.com">www.us.airliquide.com</a>	539 tractors 1,479 trailers	N/A	Supplies industrial and medical gases and related services to the steel, oil refining, chemistry, glass, electronics, paper, metallurgy, food-processing, health-care and aerospace industries.
 <b>51</b>	66	<b>Flying J Inc.</b> Odgen, Utah Richard Peterson, Vice President and General Manager <a href="http://www.flyingj.com">www.flyingj.com</a>	531 tractors 25 straight trucks 750 trailers	\$7.3 billion	Engages in exploration, production, refining, transportation and marketing of petroleum products. The company operates 170 travel plazas and fuel stops in 44 states and Canada and provides financial services, insurance, communications services, freight information exchange, truck fleet sales and other services. <b>Big West Oil</b> transports crude oil in Utah, Wyoming and Colorado.
 <b>52</b>	37	<b>Publix Super Markets</b> Lakeland, Fla. Jeff Day, Director of Transportation and Maintenance <a href="http://www.publix.com">www.publix.com</a>	516 tractors 31 straight trucks 1,956 trailers	\$20.6 billion	Operates 882 supermarkets and convenience stores in Florida, Alabama, Georgia, South Carolina and Tennessee.




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<b>53</b>	46	<b>Leggett &amp; Platt Inc.</b> Carthage, Mo. NYSE: LEG Jeff Jinks, Director of Domestic Logistics <a href="http://www.leggett.com">www.leggett.com</a>	508 tractors 88 straight trucks 2,451 trailers	\$5.3 billion	Manufactures components for residential furniture and bedding, retail store fixtures and displays, office furniture, die castings, steel tubing and wire, automotive seat support and lumbar systems and bedding industry machinery. Commercial Vehicle Products Group manufactures van interiors, van bodies, flatbed, utility and dump truck bodies and snow and ice control equipment (includes operations of America's Body Company acquired in October 2005).
<b>54</b>	40	 <b>Walgreen Co.</b> Deerfield, Ill. NYSE: WAG Thomas Stedman Sr., Director of Corporate Transportation <a href="http://www.walgreens.com">www.walgreens.com</a>	507 tractors 3 straight trucks 1,100 trailers	\$42.2 billion	Operates 5,251 drugstores and pharmacies in 45 states and Puerto Rico. Walgreen Co.'s private fleet distributes goods to stores from 12 distribution centers.
<b>55</b>	94	 <b>Austin Powder Co.</b> Cleveland Victor Cole, Transportation Manager <a href="http://www.austinpowder.com">www.austinpowder.com</a>	500 tractors 300 straight trucks 800 trailers	N/A	Produces commercial explosives for construction, mining, quarrying and seismic exploration.
<b>56</b>	Not Ranked	 <b>Cemex Inc.</b> Houston (Cemex S.A. de C.V., Mexico) Lawrence Bruffy, U.S. Fleet Director <a href="http://www.cemexusa.com">www.cemexusa.com</a>	500 tractors 3,200 straight trucks 500 trailers	N/A	Manufactures and sells ready-mix cement, cement block and aggregates. The company operates 300 ready-mix plants, 12 cement plants, 56 distribution facilities and 50 aggregate quarries.
<b>57</b>	47	 <b>Ashland Inc.</b> Covington, Ky. NYSE: ASH Kevin Diman, Fleet Director <a href="http://www.ashland.com">www.ashland.com</a>	494 tractors 81 straight trucks 770 trailers	\$9.3 billion	<b>Ashland Paving and Construction</b> operates 93 aggregate production facilities, 36 quarry locations, 31 ready-mix concrete plants and 226 hot-mix asphalt plants in 14 Southern and Midwestern states. <b>Ashland Distribution</b> buys chemicals and plastics and blends and repackages them for distribution in Europe and North America. <b>Ashland Specialty Chemical</b> makes chemicals for water treatment, building and construction, graphic arts and printing, marine, metal casting, packaging, power generation, pulp and paper and transportation industries. <b>The Valvoline Co.</b> operates 300 company-owned and 400 franchised oil-change outlets and markets Valvoline motor oil and Zerex antifreeze.
<b>58</b>	41	 <b>Gold Kist</b> Atlanta Nasdaq: GKIS Vic Vickers, Fleet Manager <a href="http://www.goldkist.com">www.goldkist.com</a>	493 tractors 76 straight trucks 725 trailers	\$2.3 billion	Processes and distributes chicken products through nine divisions with facilities in Alabama, Georgia, Florida, North Carolina and South Carolina to grocery stores and restaurants, to institutions and for export.
<b>59</b>	Not Ranked	 <b>Clean Harbors Inc.</b> Norwell, Mass. Nasdaq: CLHB Brian Weber, Senior Vice President, Transportation <a href="http://www.cleanharbors.com">www.cleanharbors.com</a>	475 tractors 858 straight trucks 901 trailers	\$711 million	Provides hazardous waste collection and management services, including five incineration plants, seven wastewater treatment centers in 36 states, Canada, Mexico and Puerto Rico.







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<b>60</b>	17	<b>Nestlé Transportation</b> Dekalb, Ill. OTC: NSRGY (Nestlé SA, Vevey, Switzerland) <a href="http://www.nestleusa.com">www.nestleusa.com</a>	462 tractors 1,911 straight trucks 871 trailers	N/A	Manufactures and distributes food, beverage and pet care products, including Nestea and Taster's Choice, Carnation, Alpo, Friskies, Libby's and Stouffer's.
<b>61</b>	59	<b>Rinker Materials Corp.</b> West Palm Beach, Fla. (Rinker Group Ltd., Australia) <a href="http://www.rinkermaterials.com">www.rinkermaterials.com</a>	458 tractors 5,000 straight trucks 1,977 trailers	\$3 billion	Produces and distributes construction materials, such as ready-mix concrete, cement, drywall and concrete blocks. <b>New Line Transport</b> provides private and for-hire trucking services.
<b>62</b>	60	<b>Archer Daniels Midland</b> Decatur, Ill. NYSE: ADM Bill Patterson, President, ADM Trucking <a href="http://www.admworld.com">www.admworld.com</a>	450 tractors 900 trailers	\$36.2 billion	Processes soybeans, corn, wheat and cocoa into soy meal and oil, ethanol, high-fructose corn syrup and flour at more than 250 processing plants worldwide. <b>ADM Trucking</b> transports agricultural commodities and products. <b>American River Transportation Co.</b> transports agricultural commodities by barge. <b>ADM Shipping</b> transports agricultural products by rail.
<b>63</b>	48	<b>Foster Farms</b> Livingston, Calif. Mike Hoyt, Vice President of Services <a href="http://www.fosterfarms.com">www.fosterfarms.com</a>	450 tractors 25 straight trucks 750 trailers	\$1.4 billion	Processes and distributes chicken and turkey products.
<b>64</b>	50	<b>Exxon Mobil Corp.</b> Fairfax, Va. NYSE: XOM <a href="http://www.exxon.mobil.com">www.exxon.mobil.com</a>	439 tractors 246 straight trucks 423 trailers	N/A	Engages in oil and gas exploration, production, supply, transportation and marketing worldwide. The company operates 45 refineries in 25 countries and supplies gasoline and other petroleum products to about 42,000 service stations in more than 100 countries. The company also manufactures petrochemicals, packaging films and specialty chemicals.
<b>65</b>	Not Ranked	<b>Anheuser-Busch Cos.</b> St. Louis NYSE: BUD James Hoffmeister, Vice President Logistics <a href="http://www.anheuser-busch.com">www.anheuser-busch.com</a>	425 tractors 300 straight trucks 580 trailers	\$17.3 billion	Operates 14 breweries and markets beer and other beverages. <b>Busch Entertainment Corp.</b> operates SeaWorld, Busch Gardens, Water Country USA, Sesame Place, Discovery Cove adventure parks and Kingsmill Resort and Spa. <b>Anheuser-Busch Packaging</b> manufactures and recycles aluminum and glass beverage containers and packaging. <b>Manufacturers Railway Co.</b> provides locomotive repair and maintenance. <b>Busch Agricultural Resources</b> operates 12 malting and barley elevators, three malt barley processing plants, hop farms in Idaho and Germany and two rice milling facilities.
<b>66</b>	67	<b>Plains All American Pipeline L.P.</b> Houston <a href="http://www.paaip.com">www.paaip.com</a>	422 tractors	N/A	Distributes crude oil and liquefied petroleum gas through pipelines, trucks and barges.


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<b>67</b>	58	 <b>Ashley Furniture Industries</b> Arcadia, Wis. Joel Fasnacht, Director of Transportation <a href="http://www.ashleyfurniture.com">www.ashleyfurniture.com</a>	421 tractors 16 straight trucks 662 trailers	N/A	Manufactures and distributes furniture and bedding and operates nearly 200 Ashley HomeStores. <b>Ashley Distribution Services</b> operates as a for-hire and private carrier.
<b>68</b>	53	 <b>J.R. Simplot Co.</b> Boise, Idaho Bill Moad, Fleet Operations Manager <a href="http://www.simplot.com">www.simplot.com</a>	420 tractors 25 straight trucks 575 trailers	\$3 billion	Manufactures fertilizer and animal feed, veterinary products and grass seed, processes fruits and vegetables (potatoes, especially) and supplies industrial chemicals, irrigation products and silica.
<b>69</b>	70	 <b>Kraft Foods</b> Northfield, Ill. NYSE: KFT Philip Carlson, Senior Director, Transportation <a href="http://www.kraft.com">www.kraft.com</a>	416 tractors 2,133 straight trucks 1,010 trailers	\$34.1 billion	Manufactures and sells Kraft cheese, Jacobs and Maxwell House coffee, Nabisco cookies and crackers, Philadelphia cream cheese, Oscar Mayer meats, Post cereals and Milka chocolates in 59 plants in the United States and 116 plants in other countries.
<b>70</b>	Not Ranked	 <b>CVS Corp.</b> Woonsocket, R.I. NYSE: CVS <a href="http://www.cvs.com">www.cvs.com</a>	410 tractors 19 straight trucks 1,527 trailers	\$37 billion	Operates more than 6,100 stores in 41 states and the District of Columbia. The company operates 13 distribution centers, regional business offices and a store support center in Woonsocket, R.I. — includes about 700 Save-On and Osco drug stores and a distribution center in La Habra, Calif., acquired in April.
<b>71</b>	62	 <b>Sentinel Transportation LLC</b> Wilmington, Del. (DuPont, ConocoPhillips) Ralph Benson, President <i>no Web site</i>	410 tractors 1,100 trailers	N/A	Provides bulk truck transportation of chemicals and petroleum products for DuPont and ConocoPhillips.
<b>72</b>	Not Ranked	 <b>Bunzl USA Inc.</b> St. Louis NYSE: BNL (Bunzl PLC, London) Rick Castetter, Vice President, Distribution & Warehousing <a href="http://www.bunzldistribution.com">www.bunzldistribution.com</a>	403 tractors 62 straight trucks 635 trailers	N/A	Supplies disposable paper and plastic packaging for grocery, food-service, food-processing, janitorial, manufacturing and health-care industries through 85 warehouses.
<b>73</b>	Not Ranked	 <b>Valley Proteins</b> Winchester, Va. <i>No Web site</i>	400 tractors 150 straight trucks 1,600 trailers	N/A	Collects and resells animal by-products, used grease and dead animal stock to manufacturers of pet food, fatty acids, chemicals and lubricants. The company operates 20 facilities in Pennsylvania, Maryland, Virginia, North Carolina, South Carolina, Tennessee, West Virginia, Texas, Oklahoma and New Mexico.
<b>74</b>	Not Ranked	 <b>Wakefern Food Corp.</b> Elizabeth, N.J. <a href="http://www.shoprite.com">www.shoprite.com</a>	400 tractors 2,000 trailers	N/A	Distributes food and merchandise to more than 200 ShopRite stores in New Jersey, New York, Connecticut, Pennsylvania, Rhode Island and Delaware.

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<b>75</b>	42	 <b>Weyerhaeuser Co.</b> Federal Way, Wash. NYSE: WY Peter Sherland, Vice President of Procurement and Transportation <a href="http://www.eyerhaeuser.com">www.eyerhaeuser.com</a>	397 tractors 129 straight trucks 1,540 trailers	\$22.6 billion	Grows and harvests timber; manufactures, distributes and sells building materials, pulp, paper and packaging materials. <b>Weyerhaeuser Real Estate Co.</b> builds and finances homes through Winchester Homes in Maryland and Virginia, Pardee Homes in Southern California, Trendmaker Homes in Texas and Quadrant Corp. in Washington. <b>Westwood Shipping Lines</b> operates as a ocean freight carrier.
<b>76</b>	44	 <b>Stock Building Supply/Ferguson Enterprises</b> Raleigh, N.C., and Newport News, Va. NYSE: WOS (Wolseley PLC, Theale, England) <a href="http://www.stockbuildingsupply.com">www.stockbuildingsupply.com</a> <a href="http://www.ferguson.com">www.ferguson.com</a>	390 tractors 4,655 straight trucks 1,100 trailers	N/A	<b>Stock Building Supply</b> supplies lumber, plywood, sheetrock, tools and trusses to building contractors through 280 locations in 33 states. <b>Ferguson Enterprises</b> distributes plumbing supplies, building materials and heating and air conditioning products through nine distribution centers to about 1,100 locations in 50 states, the District of Columbia, Puerto Rico and Mexico. <b>Wolseley Canada</b> distributes plumbing, heating, ventilation and air conditioning, pipes, valves and fittings, waterworks and fire protection products through 280 locations in Canada.
<b>77</b>	55	 <b>Ace Hardware Corp.</b> Oak Brook, Ill. Tom Grove, Corporate Delivery Service Manager <a href="http://www.acehardware.com">www.acehardware.com</a>	386 tractors 1,098 trailers	\$3.2 billion	Distributes hardware and related products to approximately 4,600 member stores through 15 distribution centers and seven cross-dock facilities.
<b>78</b>	56	 <b>Unified Western Grocers</b> Commerce, Calif. Rod Van Bebber, Senior Vice President, Distribution <a href="http://www.uwgrocers.com">www.uwgrocers.com</a>	385 tractors 12 straight trucks 1,078 trailers	\$2.9 billion	Distributes groceries, ice cream, baked goods and general merchandise and provides merchandising support to independent supermarkets and grocery stores in nine western states and South Pacific.
<b>79</b>	63	 <b>Army &amp; Air Force Exchange Service</b> Dallas (Department of Defense) Tom Crumrine, Director of Fleet Operations <a href="http://www.aafes.com">www.aafes.com</a>	369 tractors 64 straight trucks 1,328 trailers	N/A	Operates more than 3,100 post and base exchanges in 49 states and about 30 foreign countries with retail merchandise, fast-food outlets, movie theaters, beauty shops and gas stations.
<b>80</b>	65	 <b>Genuine Parts Co.</b> Atlanta NYSE: GPC Thomas Gallagher, Chairman and CEO <a href="http://www.genpt.com">www.genpt.com</a>	351 tractors 560 straight trucks 920 trailers	\$9.8 billion	<b>Automotive Parts Group</b> distributes auto parts to 6,000 company-owned and independent NAPA Auto Parts stores through 58 distribution centers in the United States, Canada and Mexico. <b>Motion Industries</b> distributes industrial replacement parts to automotive, chemical, food and beverage, wood and lumber, iron, oil, pulp and paper, steel and textile industries. <b>S.P. Richards Co.</b> distributes business products, office furniture, computer equipment, cleaning supplies and safety items to office products resellers. <b>EIS Inc.</b> manufactures and supplies electronic and electrical apparatus to electronics manufacturers and repair shops.



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<b>81</b>	79	 <b>McKee Foods Corp.</b> Collegedale, Tenn. Debbie McKee, President, McKee Transportation <a href="http://www.mckeefoods.com">www.mckeefoods.com</a>	330 tractors 547 trailers	N/A	Manufactures and distributes snack cakes and granola cereal products to independent distributors from three production facilities.
<b>82</b>	87	 <b>Huttig Building Products</b> Chesterfield, Mo. NYSE: HBP Don Black, Transportation Director <a href="http://www.huttig.com">www.huttig.com</a>	326 tractors 64 straight trucks 442 trailers	\$1.1 billion	Distributes building products, mill work and wood products used in new residential construction and in home improvement remodeling and repair work through nearly 50 distribution centers.
<b>83</b>	Not Ranked	 <b>Patterson-UTI Energy Inc.</b> Snyder, Texas Nasdaq: PTEN <a href="http://www.patenergy.com">www.patenergy.com</a>	326 tractors 1,420 straight trucks 440 trailers	\$1.7 billion	Operates 403 oil and gas drilling rigs in Texas, New Mexico, Oklahoma, Louisiana, Mississippi, Colorado, Utah, Wyoming, Montana, North Dakota, South Dakota and western Canada.
<b>84</b>	69	 <b>True Value Co.</b> Chicago Rich Buchanan, Director, Outbound Transportation <a href="http://www.truevaluecompany.com">www.truevaluecompany.com</a>	326 tractors 900 trailers	\$2 billion	Distributes hardware and garden supplies, appliances, housewares, sporting goods and toys to about 6,200 independent stores in the United States and more than 50 countries through 12 distribution centers. The company also provides equipment rental and party supplies, tools, paint and janitorial supplies to commercial and industrial customers.
<b>85</b>	Not Ranked	 <b>United Natural Foods</b> Dayville, Conn. Nasdaq: UNFI <a href="http://www.unfi.com">www.unfi.com</a>	323 tractors 1 straight truck 402 trailers	\$2.1 billion	Distributes natural foods and related products, nutritional supplements, personal-care items and organic produce through 10 distribution centers in the United States.
<b>86</b>	Not Ranked	 <b>Norcal Waste Systems Inc.</b> San Francisco Mike Sangiacomo, CEO <a href="http://www.norcalwaste.com">www.norcalwaste.com</a>	321 tractors 908 straight trucks 300 trailers	N/A	Provides garbage collection, recycling and waste management services to residential and commercial customers in Northern California.
<b>87</b>	Not Ranked	 <b>Mobile Mini Inc.</b> Tempe, Ariz. Nasdaq: MINI Doug Millen, Fleet Administrator <a href="http://www.mobilemini.com">www.mobilemini.com</a>	320 tractors 156 straight trucks 600 trailers	\$207 million	Manufactures, leases and sells portable storage containers and mobile offices.

RANK 2006	RANK 2005	COMPANY	2006 EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>88</b>	Not Ranked	<b>Core-Mark International</b> San Francisco Nasdaq: CORE Michael Walsh, CEO <a href="http://www.coremark.com">www.coremark.com</a>	301 tractors 11 straight trucks 365 trailers	\$4.9 billion	Distributes packaged consumer goods to convenience stores in North America in 37 states and Canada through 24 distribution centers — includes assets of Klein Candy Co. acquired in June.
<b>89</b>	Not Ranked	 <b>Pacific Coast Building Products</b> Rancho Cordova, Calif. Jon Schwarz, Manager, Transportation Services <a href="http://www.paccoast.com">www.paccoast.com</a>	301 tractors 315 straight trucks 338 trailers	N/A	Installs roofing and insulation and distributes concrete and brick, wall board, trusses and other building products. <b>Material Transport</b> operates as a for-hire and private carrier.
<b>90</b>	61	 <b>Bridgestone-Firestone North American Tire</b> Nashville, Tenn. (Bridgestone Corp., Tokyo) Ron Tardt, General Manager, Private Fleet <a href="http://www.bridgestonetire.com">www.bridgestonetire.com</a>	300 tractors 2 straight trucks 750 trailers	N/A	Manufactures Bridgestone, Firestone, Dayton and private-brand tires for cars, trucks, motorcycles, tractors and earth-moving equipment.
<b>91</b>	81	 <b>Sanderson Farms</b> Laurel, Miss. Nasdaq: SAFM <a href="http://www.sandersonfarms.com">www.sandersonfarms.com</a>	300 tractors 125 straight trucks 400 trailers	\$1 billion	Produces, processes and sells fresh and frozen chickens and prepared food items to retailers, distributors and fast-food operators. The company operates six hatcheries, five feed mills and six processing plants.
<b>92</b>	68	 <b>Sherwin-Williams Co.</b> Cleveland NYSE: SHW Rick Ashton, Director of Transportation <a href="http://www.sherwin-williams.com">www.sherwin-williams.com</a>	300 tractors 1 straight truck 1,100 trailers	\$7.2 billion	Manufactures paint, finishes, coatings and varnishes in 50 manufacturing plants and operates more than 3,000 stores and auto paint branches in North and South America. <b>Contract Transportation System</b> operates as a for-hire and private carrier.
<b>93</b>	91	 <b>Owens &amp; Minor Inc.</b> Mechanicsville, Va. NYSE: OMI Richard Zavertnik, Director of Transportation and Logistics <a href="http://www.owens-minor.com">www.owens-minor.com</a>	287 tractors 103 straight trucks 308 trailers	\$4.8 billion	Distributes medical and surgical supplies to about 4,000 health-care providers from more than 40 distribution centers.
<b>94</b>	93	 <b>Reddy Ice</b> Dallas NYSE: FRZ <a href="http://www.reddyice.com">www.reddyice.com</a>	284 tractors 917 straight trucks 584 trailers	\$320 million	Produces and distributes packaged ice to retail, commercial and industrial users in 31 states and the District of Columbia. The company also bottles water and provides refrigerated warehousing.

RANK 2006	RANK 2005	COMPANY	2006 EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>95</b>	75	<b>Carpenter Co.</b> Richmond, Va. Douglas Young, Director of Transportation <a href="http://www.carpenter.com">www.carpenter.com</a>	280 tractors 45 straight trucks 1,200 trailers	N/A	Manufactures and distributes polyurethane foam and polyester fiber used by automotive, bedding, floor covering and furniture industries. The company also makes air-filter media, polystyrene building materials and consumer fiber products.
<b>96</b>	73	 <b>Linde Gas LLC</b> Cleveland (Linde Group, Wiesbaden, Germany) Karl Kerstetter, Fleet Safety and Compliance Manager <a href="http://www.linde-gas.com">www.linde-gas.com</a>	277 tractors 169 straight trucks 455 trailers	N/A	Produces and distributes gases for industrial, medical, environmental and research and development activities.
<b>97</b>	82	 <b>Earle M. Jorgensen Co.</b> Lynwood, Calif. Brian Yamaguchi, Manager of Transportation and Logistics <a href="http://www.emjmetals.com">www.emjmetals.com</a>	267 tractors 12 straight trucks 296 trailers	\$1.6 billion	Distributes metal products through 35 service and processing centers.
<b>98</b>	86	 <b>Toys "R" Us Inc.</b> Wayne, N.J. (Kohlberg, Kravis & Roberts Co.) <a href="http://www.tru.com">www.tru.com</a>	261 tractors 2,400 trailers	N/A	Operates about 1,400 stores worldwide selling toys, games, sporting goods, baby products, children's apparel and juvenile furniture.
<b>99</b>	Not Ranked	 <b>AmeriGas Propane</b> Valley Forge, Pa. NYSE: APU <a href="http://www.amerigas.com">www.amerigas.com</a>	260 tractors 5,050 straight trucks 520 trailers	\$1.96 billion	Delivers propane to residential and commercial customers from approximately 650 locations in 46 states.
<b>100</b>	96	 <b>Trinity Industries</b> Dallas NYSE: TRN Mickey Locke, General Manager, Trinity Logistics Group <a href="http://www.trinitytrucking.com">www.trinitytrucking.com</a>	200 tractors 260 trailers	\$2.2 billion	Manufactures rail cars, inland barges, structural steel beams and construction materials, pipe fittings, highway guard rails and containers for storing and transporting liquefied petroleum gas and fertilizer.

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