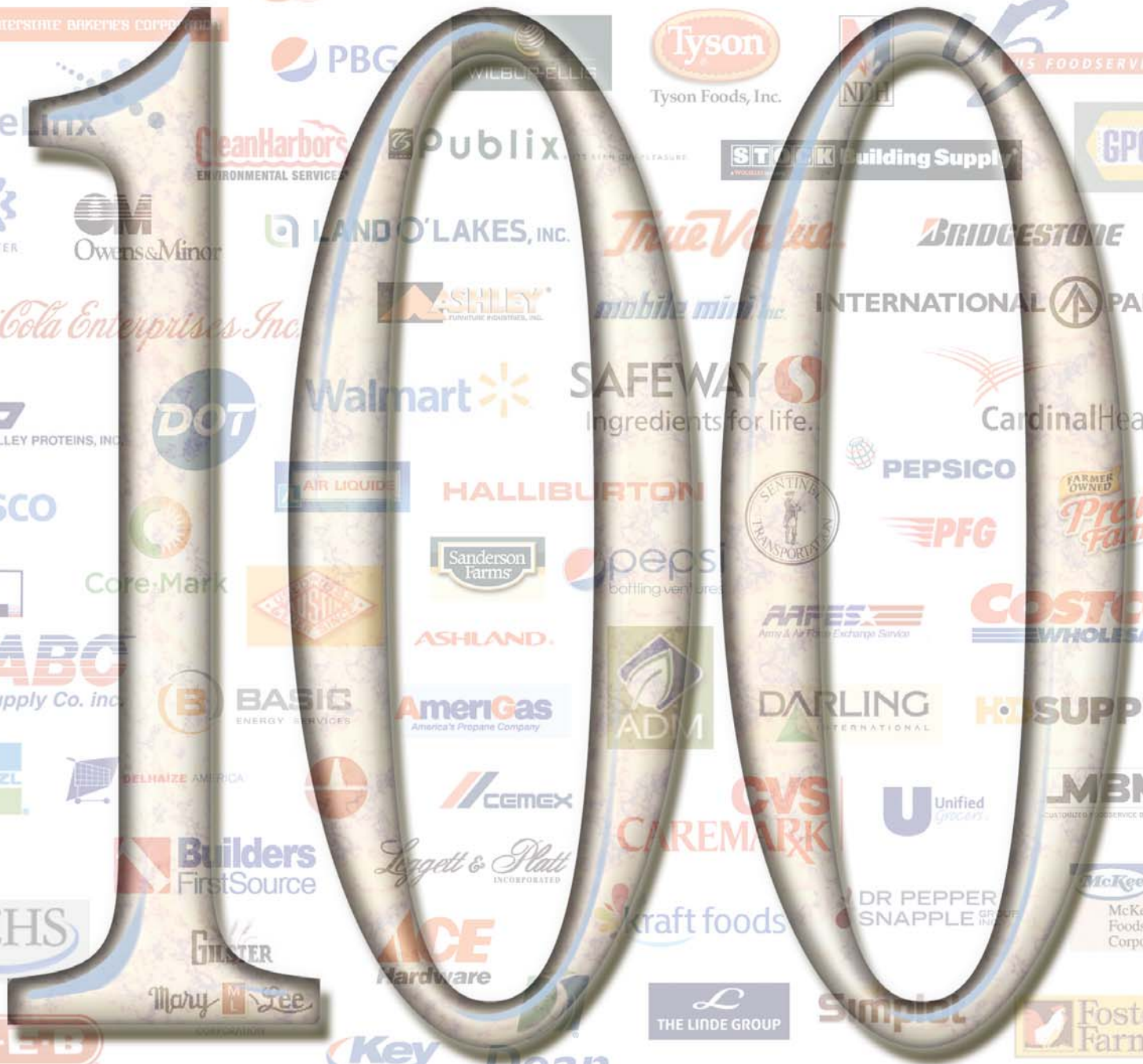


# Transport Topics

The Weekly Newspaper of Trucking and Freight Transportation

## 2009



# Top 100 Private Carriers



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# A Word From the Publisher

**T**he 2009 edition of the Top 100 Private Carriers highlights two powerful trends in freight transportation. One is the downsizing of many shipper-owned fleets – notably those operated by manufacturing firms and distributors of building materials – in response to the most severe economic downturn in living memory.

The second – equally important – trend is a growing corporate mandate to be “green.”

Corporate-owned truck fleets are often insulated from economic fluctuations because they provide an essential service, such as store delivery, or they provide critical freight hauling capacity on routes where for-hire capacity is limited or too costly.

Still, the collapse of home construction and the related upheaval in financial markets took a toll on some companies. Stock Building Supply (No. 73) is trimming its 1,000-tractor and 2,000-straight-truck fleet in half as the Raleigh, N.C.-based firm reorganizes its operations to focus on 19 urban markets in 10 states. At one point, Stock Building Supply had 320 locations in 34 states.

Truck stop operator Flying J Inc. (No. 37), Ogden, Utah, recently announced a plan to merge with rival Pilot Travel Centers as part of a restructuring plan that includes finding buyers for its refining and pipeline assets.

Overall, the number of tractors operated by the Top 100 private carriers in 2009 declined by 1.8% to 107,716 units from 109,731 units in 2008.

But as Berne Cassetori, vice president of fleet management at U.S. Foodservice, explained to Senior Features Writer Daniel P. Bearth, the goal of economic survival and environmental sustainability proved to be interrelated and, quite possibly, an object lesson to all freight haulers.

Kohlberg Kravis Roberts & Co., one of two private



**Howard S. Abramson**

equity investment firms that acquired U.S. Foodservice in 2007, set a goal of reducing the absolute level of emissions by 2010.

In just the first year, U.S. Foodservice saved \$8.2 million in fuel costs and avoided 22,000 metric tons of CO2 emissions by improving the efficiency of its fleet by 4% compared to 2007.

It did it by taking an aggressive stance against engine idling, instituting maximum speed controls and adopting improved trailer cooling practices and other technology solutions.

The biggest shift in fuel efficiency, though, was due to changes in how trucks were loaded and the routes they ran.

“We were able to put more product on trucks and made 7% fewer trips,” Cassetori said. That also reduced the number of trucks needed to handle the same volume of business.



While U.S. Foodservice’s business was not dramatically impacted by the economic downturn, Cassetori said the slowdown did give him time to reassess the company’s operations and find new ways of doing things.







Now KKR is extending its environmental sustainability efforts to other companies in its portfolio and the lesson, as stated by Ken Mehlman, head of global public affairs at KKR, is that “smart companies can cut costs and support the environment.”

On this point, while no one knows exactly what the future will bring, it’s probably safe to say that both shippers and carriers will have to do these things, and do them very well, to survive and prosper in the years that lie ahead.







## Acknowledgments and Sources








The 2009 Top 100 Private Carriers is a special project of Transport Topics Publishing Group. The list ranks companies by the number of heavy-duty tractors they operate, using data from company management and government sources. Senior Features Writer Daniel P. Bearth was the project coordinator, with assistance from Karen Villar. Cover design was by George Dively, director of art and production, and layout design was by Patrick Donlon, assistant director of art and production.

RANK 2009	RANK 2008	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
1	1	<b>Coca-Cola Enterprises Inc.</b> Atlanta NYSE: CCE Mary Kay Runyan, Director, Fleet Operations  <i>www.cokecce.com</i>	7,900 tractors 9,500 straight trucks and vans 10,000 trailers	\$21.8 billion	Produces and distributes soft drinks, water, juices, coffee and tea in North America and Europe.
2	2	 <b>Sysco Corp.</b> Houston NYSE: SYY Gary Cullen, Vice President, Distribution Services  <i>www.sysco.com</i>	7,491 tractors 1,353 straight trucks and vans 9,505 trailers	\$37.5 billion	Distributes fresh, frozen and specialty meats, seafood, fruits and vegetables, bakery products, canned and dry foods, paper and disposable products, sanitation items, dairy foods, beverages, kitchen and tabletop equipment, medical and surgical supplies and hotel operating supplies through 180 distribution centers in the United States and Canada — includes operations of Pallas Foods Ltd. in Newcastle West, Ireland, acquired in March. <b>The Sygma Network</b> delivers food and supplies to restaurants. <b>FreshPoint Inc.</b> distributes fresh fruits and vegetables. <b>Guest Supply Inc.</b> provides housekeeping supplies, room accessories and textiles to the lodging industry. <b>International Food Group</b> distributes products to internationally located chain restaurants. <b>Asian Foods Inc.</b> supplies products to Asian food-service market.
3	3	 <b>Wal-Mart Stores</b> Bentonville, Ark. NYSE: WMT Johnnie Dobbs, Senior Vice President, Logistics and Supply Chain  <i>www.walmartstores.com</i>	6,751 tractors 20 straight trucks and vans 55,045 trailers	\$401 billion	Operates approximately 8,000 discount department stores, supercenters, Sam's Club warehouses and Neighborhood Markets in the United States, Canada, Mexico, Central America, Brazil, China, Japan and the United Kingdom. <b>Wal-Mart Transportation</b> delivers merchandise from 40 regional distribution centers to stores in the United States and Canada.
4	5	 <b>U.S. Foodservice</b> Rosemont, Ill. (Clayton, Dubilier & Rice and Kohlberg Kravis Roberts & Co.) Bernie Cassetori, Vice President, Fleet Management  <i>www.usfoodservice.com</i>	5,171 tractors 637 straight trucks and vans 6,084 trailers	\$19 billion	Distributes food and related products to restaurants, hotels, health-care facilities, cafeterias and schools through more than 60 distribution centers in the United States.
5	4	 <b>Pepsi Bottling Group</b> Somers, N.Y. NYSE: PBG Shelby Green, National Fleet Manager  <i>www.pbg.com</i>	4,800 tractors 1,100 straight trucks and vans 7,900 trailers	\$13.8 billion	Produces and distributes soft drinks through 160 bottling plants and 844 distribution centers in the United States and Canada, Mexico, Greece, Russia, Spain and Turkey — includes operations of Lane Affiliated Cos. and Better Beverages Ltd., acquired in 2008. The company announced plans to acquire Pepsi-Cola Bottlers for the Merrimack Valley Inc. and Ab-Tex Beverage Ltd. in May and June, respectively. <b>New Bern Transport Corp.</b> operates as a for-hire and private carrier.

RANK 2009	RANK 2008	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>6</b> 	7	<b>Halliburton Co.</b> Houston NYSE: HAL Randell Harris, Fleet Operations Manager  <i>www.halliburton.com</i>	3,071 tractors 835 straight trucks	\$18.3 billion	<b>Halliburton Energy Services</b> provides pressure pumping, production enhancement and well drilling and completion services for the oil and gas industry, plus well logging and testing equipment. <b>Ultraline Services Corp.</b> provides wireline services in Canada.
<b>7</b> 	8	<b>BJ Services Co.</b> Houston NYSE: BJS Duane McCoy, Fleet Manager  <i>www.bjservices.com</i>	2,593 tractors 3,296 straight trucks and vans 3,726 trailers	\$5.43 billion	Provides oil and gas drilling and production services in the United States, Canada, Latin America, Europe, Asia, Africa and the Middle East.
<b>8</b> 	29	<b>Tyson Foods Inc.</b> Springdale, Ark. NYSE: TSE  <i>www.tysonfoodsinc.com</i>	2,491 tractors 155 straight trucks 2,159 trailers	\$26.9 billion	Processes and markets beef, chicken, pork, refrigerated and frozen prepared foods, nutritional supplements and animal feed worldwide. <b>Dynamic Fuels LLC</b> plans to produce automotive and jet fuel from animal fats and waste cooking grease beginning in 2010, 50% ownership. <b>Tyson Food Logistics</b> operates as a private and for-hire carrier.
<b>9</b> 	6	<b>Dean Foods Co.</b> Dallas NYSE: DF Michael Ahart, Vice President  <i>www.deanfoods.com</i>	2,400 tractors 4,200 straight trucks and vans 5,500 trailers	\$12.45 billion	<b>DSD Dairy</b> produces and distributes milk, ice cream, cheese and other dairy products from more than 100 plants in the United States to retailers, food-service distributors, schools and government institutions. <b>White Wave-Morningstar</b> produces soy, dairy and organic food products.
<b>10</b> 	9	<b>Dr Pepper Snapple Group</b> Plano, Texas NYSE: DPS Grant Dismore, Vice President, Sales Operations <i>www.drpeppersnapple.com</i>	2,364 tractors 569 straight trucks and vans 2,884 trailers	\$5.71 billion	Produces and distributes soft drinks, water, tea, mixers, juices and other beverages from 24 manufacturing and bottling plants and more than 200 warehouses and distribution centers in the United States, Canada and Mexico.
<b>11</b> 	10	<b>McLane Co.</b> Temple, Texas (Berkshire Hathaway Inc.) Robbie Wainwright, Vice President, Logistics and International  <i>www.mclaneco.com</i>	2,350 tractors 30 straight trucks 3,400 trailers	\$30 billion	<b>Itech_coverMcLane Grocery Distribution</b> delivers food and groceries to convenience stores, drug stores, mass merchandisers, wholesale clubs and movie theaters through 20 distribution centers. <b>McLane Foodservice Distribution</b> delivers food and service items to quick-service restaurants chains through 18 distribution centers. <b>Professional Datasolutions</b> provides software and point-of-sale automation systems to convenience stores and vendors. <b>Salado Sales</b> develops and distributes private label food products. <b>Vantix Logistics</b> provides supply chain consulting and transportation management.


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12	13	 <b>Pepsi Americas Inc.</b> Minneapolis NYSE: PAS Dave Crossman, Director, Fleet and Transportation  <i>www.pepsiamericas.com</i>	2,215 tractors 2,460 straight trucks and vans 2,750 trailers	\$4.9 billion	Produces and distributes soft drinks through 33 bottling plants and 177 distribution centers in the United States, Central and Eastern Europe, and the Caribbean. The company formed a joint venture with Central America Beverage Corp. in Guatemala to produce and sell beverages in the Caribbean and Central America in May. <b>Globe Transport</b> operates as a for-hire and private carrier.
13	11	 <b>PepsiCo Inc.</b> Purchase, N.Y. NYSE: PEP Pete Silva, Director, Fleet Procurement  <i>www.pepsico.com</i>	2,108 tractors 37,395 straight trucks and vans 6,452 trailers	\$43.3 billion	<b>PepsiCo Beverages North America</b> produces and distributes soft drinks, juices, coffee, teas and bottled water. <b>Frito-Lay North America</b> produces and distributes potato chips, tortilla chips and cheese snacks, granola bars, pretzels and popcorn. <b>Quaker Foods North America</b> produces and distributes cereals, rice and pasta products.
14	12	 <b>Reyes Holdings</b> Rosemont, Ill. Dan Von Witzenberg, Director, Fleet Operations  <i>www.reyesholdings.com</i>	1,974 tractors 175 straight trucks and vans 2,671 trailers	\$11 billion	<b>Reinhart FoodService</b> distributes food and beverages, utensils, glassware, paper supplies, cleaning chemicals, dry groceries, deli and bakery goods to restaurants, sporting venues, schools, nursing homes and hospitals through 19 distribution centers — includes Jobbers Co. and related companies in Knoxville, Tenn., in October 2008. <b>Martin-Brower Co.</b> distributes food and supplies to McDonald's restaurants in the United States, Canada, Brazil, Central America and Puerto Rico through 33 distribution centers — includes operations of Metroplex Holdings in New York and New Jersey and Metroplex Ireland LLC in Ireland acquired in March. <b>Reyes Beverage Group</b> distributes beer to Chicago, California, Northern Virginia, South Carolina, Maryland and the District of Columbia through 12 distribution centers — includes joint venture with Crest Beverage Co. in San Diego established in June. <b>MBX Logistics</b> provides supply chain consulting, transportation management, warehousing and distribution, freight brokerage and ocean freight forwarding.
15	17	 <b>Performance Food Group</b> Richmond, Va. (The Blackstone Group/Wellspring Capital Management)  <i>www.pfg.com</i>	1,698 tractors 93 straight trucks	\$1.16 billion	<b>PFG Broadline Distribution</b> distributes food and food-related products to restaurants, hotels, health-care facilities and schools through 18 distribution centers. <b>PFG Customized Distribution</b> distributes food and food-related products to restaurant chains through eight distribution centers. <b>Vistar Corp.</b> distributes food and candy to vending, office coffee services, theater and fund-raising markets through 22 distribution centers — includes assets of Five Star Distributors in Chicago acquired in April. <b>Roma Food Distribution</b> distributes Italian food and products to independent pizzerias through 18 locations.
16	18	 <b>Key Energy Services</b> Houston NYSE: KEG  <i>www.keyenergy.com</i>	1,630 tractors 217 straight trucks	\$1.97 billion	Provides oil and gas well servicing, contract drilling, pressure pumping, fishing and rental tools, electric wireline and other oilfield services.
17	20	 <b>Schlumberger Ltd.</b> (Schlumberger N.V., Paris) Houston NYSE: SLB  <i>www.slb.com</i>	1,617 tractors 984 straight trucks	\$27.2 billion	<b>Schlumberger Oilfield Services</b> provides oil and gas drilling services and project management services in 80 countries. <b>WesternGeco</b> provides seismic testing services.

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<b>18</b>	15	 <b>Pilgrim's Pride Corp.</b> Pittsburg, Texas NYSE: PPC Barry Larson, Director of Transportation  <i>www.pilgrimspride.com</i>	1,587 tractors 337 straight trucks 2,966 trailers	\$8.5 billion	Processes and distributes poultry and eggs to retail stores and restaurants in the United States, Puerto Rico and Mexico and exports chicken products to more than 80 countries. The company operates five distribution centers in the United States and 18 in Mexico. <b>PPC Transportation</b> provides transportation from distribution centers to stores.
<b>19</b>	19	 <b>Airgas Inc.</b> Radnor, Pa. NYSE: ARG Tuffy Baum, National Fleet Manager  <i>www.airgas.com</i>	1,336 tractors 3,688 straight trucks and vans 3,549 trailers	\$4.35 billion	Distributes industrial, medical and specialty gases, welding and related safety products through 1,100 locations in the United States. The company also manufactures nitrous oxide and liquid CO2 and is a supplier of dry ice — includes operations of Great Lakes Oxygen, Gordon Woods Industrial Welding Supply and related companies and Refron Inc. acquired in January 2009, December and July 2008, respectively. <b>Airgas Specialty Products</b> distributes ammonia products and services, process chemicals and refrigerants. <b>Airgas Merchant Gases</b> operates eight air separation plants and related bulk gas businesses.
<b>20</b>	16	 <b>Coca Cola Bottling Co. Consolidated</b> Charlotte, N.C. Nasdaq: COKE Bo Callaway, Director, Fleet Assets and Process  <i>www.cokeconsolidated.com</i>	1,332 tractors 807 straight trucks	\$1.46 billion	Produces and distributes soft drinks, bottled water, teas, juices, sports drinks and energy products in portions of 11 southeastern states. <b>Swift Water Logistics</b> provides supply chain design and implementation services <b>Red Classic Brokerage</b> provides freight brokerage services.
<b>21</b>	23	 <b>Supervalu Inc.</b> Eden Prairie, Minn. NYSE: SVU Fred Boehler, Group Vice President, Logistics  <i>www.supervalu.com</i>	1,229 tractors 18 straight trucks and vans 5,131 trailers	\$43 billion	Operates approximately 2,500 retail grocery stores, 900 in-store pharmacies and 120 fuel centers. The company also provides wholesale distribution of produce and groceries and offers professional services, including store design, insurance, market research, training and technology in the United States. <b>Total Logistic Control</b> provides supply chain consulting, transportation management and warehousing through 35 distribution centers. <b>W. Newell &amp; Co.</b> supplies fresh produce.
<b>22</b>	24	 <b>Interstate Bakeries Corp.</b> Kansas City, Mo. (Ripplewood Holdings) Dan Gresham, Senior Vice President, Supply Chain  <i>www.interstatebakeriescorp.com</i>	1,150 tractors 7,865 straight trucks 2,200 trailers	\$2.8 billion	Operates 41 bakeries and distributes Wonder Bread and Hostess snack products, plus other regional brands of bread and baked goods. The company also operates about 900 retail bakery outlets.
<b>23</b>	22	 <b>United Rentals Inc.</b> Greenwich, Conn. NYSE: URI Dale Asplund, Vice President Supply Chain  <i>www.ur.com</i>	1,115 tractors 1,997 straight trucks 1,710 trailers	\$3.26 billion	Supplies equipment and tools to construction and industrial firms, utilities, municipalities and homeowners through more than 625 locations in the United States, Canada and Mexico.









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<b>24</b>  Ingredients for life..	26	<b>Safeway Inc.</b> Pleasanton, Calif. NYSE: SWY Tom Narkter, Vice President, Transportation Terry Meilan, Director, Business Development and Logistics, Groceryworks.com  <i>www.safeway.com</i>	1,051 tractors 435 straight trucks and vans 4,190 trailers	\$44.1 billion	Operates 1,739 supermarkets and drugstores in the United States and western Canada. It also produces milk, bread, ice cream, cheese and meat products, soft drinks, fruits and vegetables and pet food at 20 processing plants in the United States and 12 in Canada. Safeway has 13 distribution centers in the United States and four in Canada. <b>Casa Ley, S.A. de C.V.</b> sells food and general merchandise in 137 stores in western Mexico, 49% interest. <b>GroceryWorks.com</b> provides online grocery shopping and home delivery services. <b>Blackhawk Network</b> provides gift cards, prepaid cards and sports and entertainment cards to retailers in North America, the United Kingdom and Australia.
<b>25</b>  gordon food service	21	<b>Gordon Food Service</b> Grand Rapids, Mich. David Ponstein, National Director, Transportation  <i>www.gfs.com</i>	1,007 tractors 7 straight trucks and vans 1,510 trailers	\$6.7 billion	Manufactures and distributes food and related supplies to restaurants, schools and institutions in 15 states and Canada through 17 distribution centers in the United States and Canada. The company operates 127 GFS Marketplace stores in Indiana, Illinois, Michigan, Ohio and Florida.
<b>26</b>  CEMEX	14	<b>Cemex Inc.</b> Houston (Cemex S.A. de C.V., Mexico) Lawrence Bruffy, U.S. Fleet Director  <i>www.cemexusa.com</i>	1,000 tractors 4,600 straight trucks and vans 6,800 trailers	\$2.15 billion	Manufactures and sells ready-mix cement, cement blocks and aggregates and operates 14 cement plants, more than 100 rock quarries and hundreds of ready-mix plants in the United States. <b>New Line Transport</b> operates as a private and for-hire flatbed carrier.
<b>27</b> INTERNATIONAL  PAPER	34	<b>International Paper Co.</b> Memphis, Tenn. Jud Crosswy, Fleet Manager, Global Supply Chain  <i>www.internationalpaper.com</i>	965 tractors 257 straight trucks	\$24.8 billion	Produces and distributes paper for office and commercial printing, packaging for food and beverages, lumber and plywood through 273 distribution branches in the United States. The company also operates 16 pulp, paper and packaging mills in the United States and 46 converting and packaging plants in Europe, Asia, Latin America and South America. <b>Xpedx</b> distributes printing, packaging and graphic arts supplies in North America through 168 distribution centers and retail stores in the United States.
<b>28</b>  CUSTOMIZED FOODSERVICE DISTRIBUTION	31	<b>MBM Foodservice</b> Rocky Mount, N.C. Jim Wallace, Corporate Fleet Operations Manager  <i>no Web site</i>	914 tractors 1 straight truck 1,028 trailers	N/A	Distributes food to national restaurant chains such as Arby's, Burger King, Captain D's, Chick-fil-A and Darden Restaurants through 30 distribution centers.
<b>29</b>  CHS	35	<b>CHS Inc.</b> Inner Grove Heights, Minn. Nasdaq: CHSCP Kelly Morrow, Vice President, Transportation  <i>www.chsinc.com</i>	884 tractors 1,267 straight trucks and vans 3,039 trailers	\$32.2 billion	Operates petroleum refineries and pipelines and supplies propane, lubricants and renewable fuels. The company also sells grain and oilseeds, fertilizer and animal feed and processes soybeans and flour — includes partial ownership in Horizon Milling LLC, Ventura Foods LLC and VeraSun Energy Corp. <b>CHS Transportation</b> distributes petroleum, propane, anhydrous ammonia, fertilizer and other bulk and packaged products to local cooperatives and retail stores.
<b>30</b>  Shaw Where Good Floors Begin	28	<b>Shaw Industries</b> Dalton, Ga. (Berkshire Hathaway Inc.) Randy Smith, Director, Transportation  <i>www.shawfloors.com</i>	868 tractors 19 straight trucks and vans 3,503 trailers	\$5.1 billion	Manufactures carpets, rugs, hardwood, laminate and ceramic tile floors for residential and commercial purposes. <b>Shaw Transport</b> operates as a for-hire and private carrier.




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<b>31</b> 	32	<b>Praxair Inc.</b> Danbury, Conn. NYSE: PX Tim Johnson, U.S. Fleet Manager  <i>www.praxair.com</i>	860 tractors 900 straight trucks and vans 1,970 trailers	\$10.8 billion	Supplies atmospheric and process gases, and metal and ceramic coatings in North and South America. <b>Praxair Surface Technologies</b> supplies coatings to aviation, industrial gas turbine and energy industries — includes operations of Sermatech International Holdings Corp. acquired in July. <b>Praxair Distribution</b> supplies industrial, specialty and medical gases and related equipment from 500 locations in the United States and Canada.
<b>32</b> 	27	<b>Linde Inc.</b> Murray Hill, N.J. (Linde AG, Munich, Germany) Mike Gentile, Head of Bulk Distribution  <i>www.linde.com</i>	852 tractors 435 straight trucks	N/A	<b>BOC Gases</b> and <b>Linde Gas</b> distribute industrial and specialty gases in bulk and in cylinders throughout North America.
<b>33</b> 	39	<b>Prairie Farms Inc.</b> Carlinville, Ill. Jay Naples, Corporate Fleet Manager  <i>www.prairiefarms.com</i>	850 tractors 2,200 straight trucks and vans 2,200 trailers	\$411 million	Produces and distributes dairy and nondairy products for about 700 member dairies in 13 states and is a joint venture partner with regional dairy manufacturers and distributors, including: Hiland Dairy Foods, Hiland-Roberts Ice Cream Co., Madison Farms Butter Co., Muller-Pinehurst Dairy, Roberts Dairy, Turner Dairy, Southern Belle, LuVel Dairy Products and Coleman Dairy. <b>Ice Cream Specialties</b> produces frozen ice cream sandwiches, fudge bars and pops. <b>PFD Supply</b> , <b>GMS Transportation</b> distribute food and paper products to restaurants and fast food chains.
<b>34</b> 	33	<b>Land O'Lakes Inc.</b> Arden Hills, Minn. Roger Nordvedt, Transportation Manager  <i>www.landlakesinc.com</i>	849 tractors 798 straight trucks 1,430 trailers	\$12 billion	Manufactures and distributes milk, butter and cheese to farm cooperatives, supermarkets and food-service companies throughout the United States and 50 other countries. <b>Northwest Food Products Transportation</b> transports milk for Land O'Lakes and other dairy producers. <b>Land O'Lakes Purina Feed</b> makes feed for livestock. <b>Moark LLC</b> engages in egg production. <b>WinField Solutions</b> distributes crop nutrients and crop protection products and seeds.
<b>35</b> 	25	<b>Weatherford International</b> Fort Worth, Texas NYSE: WFT  <i>www.weatherford.com</i>	1,125 tractors 4,925 straight trucks 1,630 trailers	\$6.1 billion	Provides oil and gas drilling, well completion and production services in the United States, Canada and more than 100 countries.
<b>36</b> 	51	<b>Ben E. Keith Co.</b> Fort Worth, Texas Mark Mullins, Director of Transportation  <i>www.benekeith.com</i>	793 tractors 307 straight trucks and vans 1,018 trailers	\$2.46 billion	<b>Ben E. Keith Foods</b> delivers food, paper goods, equipment and supplies to restaurants, hospitals, schools and other institutional business in 10 states — operations of Winn Meat Co. acquired in November 2008. <b>Ben E. Keith Beverage</b> distributes beer and other beverages throughout the state of Texas.
<b>37</b> 	37	<b>Flying J Inc.</b> Ogden, Utah Zane Atkinson, Vice President and General Manager  <i>www.flyingj.com</i>	782 tractors 63 straight trucks	\$16.2 billion	Engages in exploration, production, refining, transportation and marketing of petroleum products. The company operates more than 250 travel plazas and fuel stops in the United States and Canada and provides banking and financial services, insurance, fuel purchasing, communications, truck sales and other services. <b>Big West Oil LLC</b> operates refineries in Utah and California. <b>Longhorn Pipeline Holdings</b> transports petroleum products across Texas.









RANK 2009	RANK 2008	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>38</b> 	44	<b>DOT Foods Inc.</b> Mt. Sterling, Ill. Joe Tracy, President and Chief Operating Officer  <i>www.dotfoods.com</i>	780 tractors 1,210 trailers	\$2.8 billion	Redistributes groceries, flatware and janitorial supplies from manufacturers to food processors and food-service distributors through nine distribution centers. <b>DOT Transportation Inc.</b> provides dry van and refrigerated truckload and LTL freight transportation services. <b>edotfoods Inc.</b> provides information technology, online ordering and sample case fulfillment services.
<b>39</b> 	78	<b>Kraft Foods Inc.</b> Northfield, Ill. NYSE: KFT Rick Coughlin, Associate Director, Transportation Operations  <i>www.kraftfoodscompany.com</i>	773 tractors 1,927 straight trucks and vans 1,593 trailers	\$42.2 billion	Manufactures and sells snacks, beverages, cheese, food and beverages in more than 150 countries worldwide.
<b>40</b> 	40	<b>RSC Holdings Inc.</b> Scottsdale, Ariz. NYSE: RRR Erik Olsson, CEO  <i>www.rscrental.com</i>	754 tractors 1,212 straight trucks 606 trailers	\$1.8 billion	<b>RSC Equipment Rental</b> provides equipment rental for construction, industrial, manufacturing and government sectors through 470 locations in the United States and Canada.
<b>41</b> 	41	<b>Perdue Inc.</b> Salisbury, Md. Ray Hall, Director of Transportation  <i>www.perdue.com</i>	737 tractors 80 straight trucks 1,400 trailers	\$4.1 billion	<b>Perdue Farms</b> produces, distributes and markets chicken and turkey products to retail grocery stores, food-service and international customers. The company also processes grain and soybeans to produce animal feed and pet-food ingredients and vegetable-based oils. <b>Heritage Breeders</b> sells commercial breeder stock. <b>Venture Milling</b> blends feed ingredients for livestock production. <b>Perdue AgriRecycle LLC</b> produces organic fertilizer from surplus chicken litter.
<b>42</b> 	42	<b>Kellogg Snacks</b> Battle Creek, Mich. (Kellogg Co.) Brett Quigley Sr., Senior Fleet Manager  <i>www.keebler.com</i>	710 tractors 143 straight trucks and vans 1,200 trailers	N/A	Produces and distributes cookie and cracker products through its Keebler, Carr's, Famous Amos, Cheez-It, Austin, Murray and Sunshine brands. <b>Godfrey Transport Inc.</b> operates as a private and for-hire truckload carrier.
<b>43</b> 	43	<b>Univar Corp.</b> Bellevue, Wash. (Univar NV, Netherlands) Kevin Ostendorf, National Fleet Manager  <i>www.univarusa.com</i> <i>www.univarcana.com</i>	696 tractors 75 straight trucks	\$4.3 billion	<b>Univar USA</b> distributes chemicals, coatings, adhesives, sealants and elastomers for food and pharmaceutical, forest products, mining, oil and gas, textile and waste management industries in the United States. <b>Univar Canada</b> distributes crop protection products, chemicals, coatings, inks and adhesives for food and pharmaceutical, forest products, mining, oil and gas, water treatment and vegetation management in Canada.
<b>44</b> 	49	<b>Smithfield Foods Inc.</b> Smithfield, Va. NYSE: SFD Vernon Rose, Vice President, Logistics  <i>www.smithfieldfoods.com</i>	684 tractors 111 straight trucks	\$12.5 billion	Produces and markets pork and packaged meats in the United States and more than 25 other countries. <b>The Smithfield Packing Co.</b> supplies ham, bacon, cooked meat hot dogs and spare ribs to food service operators and distributors. <b>John Morrell &amp; Co.</b> processes sausages, hot dogs, hams, bacon and deli meats. <b>Farmland Foods Inc.</b> sells pork products for retail and food service customers in the United States and 60 other countries. <b>Murphy-Brown LLC</b> raises hogs in the United States, Mexico, Brazil, Romania and Poland. <b>Butterball LLC</b> produces turkeys, 49% interest. <b>Stefano Foods</b> produces pizza and other convenience foods and snack items.









RANK 2009	RANK 2008	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
45	47	 <b>Sara Lee Corp.</b> Downers Grove, Ill. NYSE: SLE  <a href="http://www.saralee.com">www.saralee.com</a>	661 tractors 495 straight trucks 1,247 trailers	\$13.2 billion	Produces and sells food and household products, air fresheners, detergent, body care, insecticides and shoe-care products. <b>Sara Lee Foodservice</b> supplies meat, bakery products, coffee and tea to restaurants, schools, convenience stores, health-care facilities, hotels and other foodservice operators in North America, Asia, Australia and Europe.
46	45	 <b>BASIC Energy Services</b> Midland, Texas NYSE: BAS Charles Swift, Fleet Manager  <a href="http://www.basicenergyservices.com">www.basicenergyservices.com</a>	652 tractors 165 straight trucks	\$1.0 billion	Provides a range of well services to oil and gas drilling companies in Texas, Louisiana, Oklahoma, New Mexico, and the Rocky Mountain states.
47	50	 <b>Leggett &amp; Platt Inc.</b> Carthage, Mo. NYSE: LEG Maik Breckwoldt, Staff Vice President, Logistics  <a href="http://www.leggett.com">www.leggett.com</a>	650 tractors 150 straight trucks 2,000 trailers	\$4.08 billion	Manufactures components for residential furniture and bedding, retail store fixtures and displays, office furniture, die-castings, steel tubing and wire, automotive seat support and lumbar systems and bedding industry machinery. The company also manufactures interiors for cargo vans, flatbed trucks, service trucks and dump trucks.
48	53	 <b>Delhaize America</b> Salisbury, N.C. (Delhaize Group, Brussels, Belgium) Sherry McFarland, Director of Transportation	631 tractors 2,012 trailers	\$2.15 billion	Operates more than 1,500 supermarkets in 16 states under the Food Lion, Bloom, Bottom Dollar Food, Hannaford Bros., Sweetbay Supermarkets and Harvey's Supermarkets names. <b>Hannaford Trucking Co.</b> operates as a private and for-hire carrier.
49	54	 <b>Walgreen Co.</b> Deerfield, Ill. NYSE: WAG J. Randolph Lewis, Senior Vice President, Supply Chain Management	628 tractors 63 straight trucks	\$59 billion	Operates 7,407 drugstores and pharmacies in the United States, Puerto Rico and Guam — includes 31 Drug Fair stores in New Jersey and 12 Rite Aid locations in California and Idaho acquired in May and February, respectively. <b>Walgreens Health Services</b> provides pharmacy benefit management, prescriptions by mail and home care services — includes operations of Air Products Healthcare in western Pennsylvania and Chicago and McKesson Corp.'s specialty pharmacy and IVPCARE, acquired in May and December, respectively. <b>Take Care Health Systems</b> operates more than 660 work site and retail health-care centers.
50	52	 <b>Ashley Furniture Industries</b> Arcadia, Wis. Larry Corey, Director, Transportation  <a href="http://www.ashleyfurniture.com">www.ashleyfurniture.com</a>	621 tractors 6 straight trucks	\$3.43 billion	Manufactures and distributes furniture and bedding and operates nearly 200 Ashley Furniture HomeStores. <b>Ashley Distribution Services</b> operates as a for-hire and private carrier.
51	36	 <b>BlueLinx Holdings Inc.</b> Atlanta NYSE: BXC Duane Goodwin, Senior Vice President, Supply Chain  <a href="http://www.bluelinxco.com">www.bluelinxco.com</a>	618 tractors 42 straight trucks 1,000 trailers	\$2.78 billion	<b>BlueLinx Corp.</b> distributes building products through more than 70 warehouses in the United States. <b>Austin Hardwoods</b> distributes hardwood boards, veneers and plywood to cabinet makers, millwork companies and furniture manufacturers.

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<b>52</b> 	61	<b>Plains All American Pipeline</b> Houston NYSE: PAA  <i>www.paalp.com</i>	614 tractors and straight trucks 972 trailers 1,697 rail cars	\$30.1 billion	Distributes crude oil and liquefied petroleum gas through pipelines, trucks and barges. <b>Settoon Towing</b> operates 65 barges and 36 tugboats, 50% interest.
<b>53</b> 	46	<b>Sunbelt Rentals Inc.</b> Fort Mill, S.C. (Ashtead Group PLC, Surrey, England) Eric Jahnsen, Manager, Transportation Services  <i>www.sunbeltrentals.com</i>	611 tractors 2,144 straight trucks and vans 629 trailers	\$1.45 billion	Provides equipment rental for construction, industrial and utility industries through 398 locations in the United States.
<b>54</b> 	53	<b>Air Products Inc.</b> Allentown, Pa. NYSE: APD Douglas Sarbaugh, Fleet Maintenance Manager  <i>www.airproducts.com</i>	600 tractors 1,800 trailers	\$10.4 billion	Produces and distributes industrial gases and chemicals for a variety of industries, including electronics, energy, home health care and chemical processing in the United States and more than 40 other countries.
<b>55</b> 	Not Ranked	<b>Nabors Industries</b> Houston NYSE: NBR  <i>www.nabors.com</i>	590 tractors 435 straight trucks	\$5.3 billion	Provides oil and gas drilling, production and construction services in the United States, Canada and about 30 other countries. <b>Peak USA Energy Services</b> provides oil rig moving services, heavy hauling, crane and rigging services and oil-field transportation.
<b>56</b> 	60	<b>Archer Daniels Midland</b> Decatur, Ill. NYSE: ADM Bill Patterson, President, ADM Trucking  <i>www.admworld.com</i>	582 tractors 78 straight trucks and vans 1,555 trailers 20,900 rail cars 2,150 barges 58 tow boats	\$70 billion	Processes soybeans, corn, wheat and cocoa into soy meal and oil, ethanol, high-fructose corn syrup and flour at more than 230 processing plants and more than 320 sourcing facilities in 58 countries, includes operations of Schokinig-Schokolade-Industrie Herrmann GmbH & Co. in Mannheim, Germany, acquired in May. <b>ADM Trucking</b> transports agricultural commodities and products. <b>American River Transportation Co.</b> transports agriculture commodities by barge. <b>ADM Logistics</b> provides transportation for food-grade and chemical products, truckload and LTL, expedited, intermodal and flatbed freight.
<b>57</b> 	57	<b>Advanced Drainage Systems</b> Hilliard, Ohio John Moffitt, Corporate Fleet Manager  <i>www.ads-pipe.com</i>	575 tractors 1,000 trailers	\$1.2 billion	Manufactures polyethylene pipe for agricultural, waste, mining, timber, residential and commercial construction and highway drainage markets. The company operates 42 plants and 30 distribution centers in the United States and Canada, includes operations of Century Plastics Inc. acquired in June 2009.
<b>58</b> 	55	<b>Mohawk Industries</b> Calhoun, Ga. NYSE: MHK Stan Brooks, Director, Transportation  <i>www.mohawkind.com</i>	574 tractors 157 straight trucks and vans 1,683 trailers	\$6.83 billion	Manufactures and distributes carpets and rugs, hardwood laminate, wood, stone, ceramic tile and vinyl flooring through more than 250 local distribution locations.
<b>59</b> 	57	<b>Publix Super Markets</b> Lakeland, Fla. Richard Schuler, Vice President, Distribution  <i>www.publix.com</i>	571 tractors 22 straight trucks and vans 2,383 trailers	\$23.9 billion	Operates 1,007 supermarkets and convenience stores in Florida, Georgia, South Carolina, Alabama and Tennessee. The company also operates eight distribution centers, two bakeries, three dairies and two fresh food production facilities in Florida and Georgia. The company announced plans to acquire 49 stores from Albertson's LLC in Florida in June.

RANK 2009	RANK 2008	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>60</b> 	58	<b>National Dairy Holdings</b> Dallas Keith Henderson, Vice President, Fleet Operations  <i>www.veldafarms.com</i>	550 tractors 1,500 straight trucks 1,300 trailers	\$1.57 billion	Operates 18 regional and local dairies in 12 states.
<b>61</b> 	62	<b>Food Services of America</b> Scottsdale, Ariz.  <i>www.fsafood.com</i>	532 tractors 79 straight trucks	N/A	Distributes food and business supplies to hospitals, restaurants and schools in 15 western states through nine distribution centers.
<b>62</b> 	63	<b>J.R. Simplot Co.</b> Boise, Idaho Bill Moad, Director, Fleet Operations  <i>www.simplot.com</i>	515 tractors 675 trailers	\$4.5 billion	Produces potatoes and vegetables, manufactures fertilizer and animal feed, veterinary products and grass seed, operates phosphate and silica mines, cattle ranches and feedlots, and Western Stockman's retail stores in Idaho and Oregon.
<b>63</b> 	66	<b>AmeriGas Propane Inc.</b> Valley Forge, Pa. NYSE: APU  <i>www.amerigas.com</i>	503 tractors 3,142 straight trucks	\$2.12 billion	Delivers propane to residential and commercial customers from approximately 600 locations in 46 states — includes operations of Penn Fuel Propane LLC and All Star Gas Corp. acquired in October and August 2008, respectively.
<b>64</b> 	59	<b>Air Liquide America</b> Houston (L'Air Liquide SA, Paris) Rick Pedersen, Director, Bulk Distribution and Logistics  <i>www.us.airliquide.com</i>	501 tractors 75 straight trucks and vans 1,135 trailers	N/A	Supplies industrial and medical gases and related services to the steel, oil refining, chemistry, glass, electronics, paper, metallurgy, food-processing, health-care and aerospace industries from more than 200 locations in the United States and Canada — includes operations of the Chemical Management Division of Edwards Vacuum Inc. and Pacific Science Inc. acquired in July 2008 and May 2009, respectively.
<b>65</b> 	65	<b>Pepsi Bottling Ventures</b> Raleigh, N.C. Paul Mennard, Fleet Manager  <i>www.pepsibottlingventures.com</i>	491 tractors 144 straight trucks and vans 490 trailers	356 million	Produces and distributes soft drinks through 27 bottling, distribution and sales facilities to customers in Delaware, Maryland, New York, North Carolina, Vermont and Virginia — includes operations of Nagel Beverage Co. of Boise and the Pepsi-Cola Bottling Co. of Twin Falls in Idaho in February.
<b>66</b> 	64	<b>Bridgestone Americas Tire Operations LLC</b> Nashville, Tenn. (Bridgestone Corp., Toyko) Ron Tartt, General Manager, Private Fleet  <i>www.bridgestonetire.com</i>	452 tractors 1325 straight trucks and vans 950 trailers	N/A	Manufactures Bridgestone, Firestone, Dayton, and private-brand tires for cars, trucks, motorcycles, tractors and earth-moving equipment in the United States and Canada.
<b>67</b> 	68	<b>Foster Farms</b> Livingston, Calif. Mike Hoyt, Vice President of Services  <i>www.fosterfarms.com</i>	450 tractors 50 straight trucks and vans 600 trailers	\$1.89 billion	Processes and distributes chicken and turkey products.








1 Mullen Group revenue is for trucking operations only.






RANK 2009	RANK 2008	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>68</b> 	69	<b>United Natural Foods</b> Dayville, Conn. Nasdaq: UNFI Blair Altemus, Fleet Manager  <a href="http://www.unfi.com">www.unfi.com</a>	449 tractors	\$3.37 billion	Distributes natural foods and organic products from 12 distribution centers to supermarkets and specialty stores in the United States and more than 40 other countries. <b>Albert's Organics</b> distributes organic produce in the United States and Canada through six distribution centers. <b>UNFI Specialty Distribution Services</b> supplies ethnic and natural goods, health and beauty-care products and general merchandise through four distribution centers in the United States. <b>Select Nutrition Distributors</b> ships health and beauty aids, vitamins and supplements via UPS from distribution centers in California and Pennsylvania. <b>Woodstock Farms</b> produces nuts, dried fruits and other snack items. <b>Natural Retail Group</b> operates 12 retail grocery stores in Florida, Maryland and Massachusetts.
<b>69</b> 	79	<b>Ace Hardware Corp.</b> Oak Brook, Ill. Scott McLean, Director, Transportation  <a href="http://www.acehardware.com">www.acehardware.com</a>	447 tractors 1,540 trailers	\$3.86 billion	<b>Ace Global Distribution</b> delivers hardware and related products to more than 4,600 member-owned stores in 70 countries through 14 warehouses in the United States and one in China.
<b>70</b> 	48	<b>Clean Harbors Inc.</b> Norwell, Mass. Nasdaq: CLHB Brian Weber, Senior Vice President, Transportation  <a href="http://www.cleanharbors.com">www.cleanharbors.com</a>	442 tractors 439 straight trucks	\$1.03 billion	<b>Clean Harbors Environmental Services</b> provides collection, transportation, treatment and disposal of hazardous materials in the United States and Canada, Mexico and Puerto Rico. The company announced an agreement to acquire Eveready Inc., a company in Edmonton, Alberta, Canada, that provides industrial maintenance and oil-field production services, in April.
<b>71</b> 	70	<b>Wakefern Food Corp.</b> Elizabeth, N.J.  <a href="http://www.shoprite.com">www.shoprite.com</a>	441 tractors 1 straight truck 1,908 trailers	\$10.6 billion	Distributes food and merchandise to 190 ShopRite stores in New Jersey, New York, Connecticut, Pennsylvania and Delaware.
<b>72</b> 	80	<b>Unified Grocers Inc.</b> Commerce, Calif.  <a href="http://www.unifiedgrocers.com">www.unifiedgrocers.com</a>	439 tractors 1,241 trailers	\$4.1 billion	Distributes groceries, ice cream, baked goods, and general merchandise and provides support to independent supermarkets and grocery stores in nine western states and the South Pacific — includes operations of Associated Grocers Inc. acquired in 2008.
<b>73</b> 	Not Ranked	<b>Stock Building Supply</b> (The Gores Group, Wolseley PLC) Raleigh, N.C.  <a href="http://www.stockbuildingsupply.com">www.stockbuildingsupply.com</a>	436 tractors 695 straight trucks	\$3.47 billion	Supplies lumber and plywood, sheetrock, doors and windows, flooring, siding, kitchen and bathroom cabinets, tools and trusses to building contractors through 320 locations in 34 states. <b>Smoot Lumber Co.</b> supplies moulding, doors, windows and millwork products to building contractors in Alexandria, Va.
<b>74</b> 	72	<b>Builders FirstSource Inc.</b> Dallas Nasdaq: BLDR  <a href="http://www.bldr.com">www.bldr.com</a>	426 tractors 430 straight trucks	\$1.03 billion	Manufactures and distributes roof and floor trusses, wall panels, stairs, vinyl and aluminum windows, custom millwork and doors in 11 states.
<b>75</b> 	70	<b>Cardinal Health Inc.</b> Dublin, Ohio NYSE: CAH Scott Claus, Director, Transportation  <a href="http://www.cardinalhealth.com">www.cardinalhealth.com</a>	420 tractors 47 straight trucks and vans 611 trailers	\$87 billion	Manufactures and distributes medical, surgical and laboratory products, as well as pharmaceuticals to health-care locations in the United States.

RANK 2009	RANK 2008	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>75</b> 	71	<b>H.E.B. Grocery Co.</b> San Antonio Al Barrientez, Vice President, Transportation  <i>www.heb.com</i>	420 tractors	\$11.5 billion	Operates more than 300 supermarkets under the names H-E-B, Central Market and Pantry Food Stores in Texas, Louisiana and Mexico. The company also processes meat, dairy products, bread and tortillas.
<b>76</b> 	94	<b>Helena Chemical Co.</b> Collierville, Tenn.  <i>www.helenachemical.com</i>	416 tractors 1,250 straight trucks	\$2.15 billion	Distributes fertilizer and pesticides for agricultural, turf, ornamental, forestry, aquatics and vegetation-management markets.
<b>77</b> 	79	<b>Sentinel Transportation</b> Wilmington, Del. (DuPont, ConocoPhillips) Ralph Benson, President  <i>www.sentineltrans.com</i>	405 tractors 5 straight trucks and vans 960 trailers	N/A	Provides bulk truck transportation of chemicals and petroleum products.
<b>78</b> 	55	<b>Austin Powder Co.</b> Cleveland David True, General Manager  <i>www.austinpowder.com</i>	401 tractors 113 straight trucks	\$138.9 million	Produces commercial explosives for construction, mining, quarrying and seismic exploration from two plants in the United States and one in Mexico and provides distribution through 65 company-owned stores in the United States and Canada.
<b>79</b> 	73	<b>Bunzl Distribution USA Inc.</b> St. Louis (Bunzl PLC, London) Rick Castetter, Vice President, Distribution and Warehousing  <i>www.bunzldistribution.com</i>	397 tractors 34 straight trucks and vans 711 trailers	\$946.1 million	Supplies disposable paper and plastic packaging for grocery, food service, food-processing, janitorial, manufacturing and health-care industries in the United States, Canada, Mexico and the Caribbean.
<b>80</b> 	82	<b>Owens &amp; Minor Inc.</b> Mechanicsville, Va. NYSE: OMI Richard Zavertnik, Director, Transportation and Logistics  <i>www.owens-minor.com</i>	392 tractors 85 straight trucks and vans 435 trailers	\$7.24 billion	Distributes medical and surgical supplies to about 4,500 health-care providers from 55 distribution centers in the United States — includes operations of The Burrows Co. acquired in October 2008.
<b>81</b> 	76	<b>Core-Mark Holding Co.</b> San Francisco Nasdaq: CORE J. Michael Walsh, CEO  <i>www.core-mark.com</i>	390 tractors 52 straight trucks	\$6.04 billion	Distributes packaged consumer goods to convenience stores, grocery stores, mass merchandisers, drug, liquor and specialty stores in the United States and Canada.
<b>81</b> 	77	<b>Unisource Worldwide</b> Norcross, Ga. (Bain Capital/Georgia-Pacific Corp.) Jeffrey Rudy, President, Supply Chain  <i>www.unisourcelink.com</i>	390 tractors 47 straight trucks	\$5.3 billion	Distributes commercial printing and office paper products, packaging materials and facility maintenance supplies through 85 distribution centers in the United States and Canada. <b>Paper Plus</b> sells paper products through retail stores. <b>Rollsource</b> distributes specialized paper for commercial and business needs. <b>Websource</b> operates as a paper broker.

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<b>82</b> 	81	<b>Ashland Inc.</b> Covington, Ky. NYSE: ASH Ted Harris, President, Ashland Distribution  <a href="http://www.ashland.com">www.ashland.com</a>	385 tractors 24 straight trucks	\$8.38 billion	<b>Ashland Distribution</b> distributes chemicals, plastics and resins in North America and Europe. <b>Ashland Performance Materials</b> supplies speciality chemicals for building and construction, graphic arts and printing, marine, metal casting, packaging, power generation, pulp and paper and transportation industries. <b>Ashland Hercules Water Technologies</b> supplies chemical and non-chemical water treatment solutions for industrial, commercial and institutional facilities. <b>Ashland Aqualon Functional Ingredients</b> provides specialty additives and ingredients from renewable resources for coatings used in construction, energy, personal care, pharmaceuticals and food industries. <b>Ashland Consumer Markets</b> produces and sells lubricants, automotive chemicals and cleaning products and operates a franchise chain of Valvoline Instant Oil Change centers.
<b>83</b> 	83	<b>Army &amp; Air Force Exchange Service</b> Dallas (Department of Defense) Rose Marie Brady, Chief, AAFES Fleet  <a href="http://www.aafes.com">www.aafes.com</a>	379 tractors 10 straight trucks 1,773 trailers	\$8.7 billion	Operates more than 3,100 post and base exchanges in 49 states and 30 other countries with retail merchandise, fast-food outlets, movie theaters, beauty shops and gas stations.
<b>84</b> 	84	<b>Patterson-UTI Energy Co.</b> Snyder, Texas Nasdaq: PTEN David Cain, Fleet Manager  <a href="http://www.patenergy.com">www.patenergy.com</a>	378 tractors 1,849 straight trucks and vans 567 trailers	\$2.2 billion	Operates 350 oil and gas rigs in the United States and western Canada. The company also provides pressure pumping services and drilling and completion fluid services.
<b>85</b> 	Not Ranked	<b>Wilbur-Ellis Co.</b> San Francisco Rick Brittain, Assistant Fleet Manager  <a href="http://webprod.wecon.com">http://webprod.wecon.com</a>	373 tractors 1,723 straight trucks and vans	\$2.6 billion	Distributes fertilizer and animal feed, seed and chemicals in North America and the Pacific Rim. <b>Connell Bros. Co.</b> supplies industrial chemicals, minerals and food ingredients to customers in Asia.
<b>86</b> 	79	<b>Gilster-Mary Lee Corp.</b> Chester, Ill. Michael Welge, Chief Financial Officer  <a href="http://www.gilstermarylee.com">www.gilstermarylee.com</a>	361 tractors 2 straight trucks	\$413 million	Manufactures and distributes cereal, cake, cocoa, dinners, drink mixes, pasta and popcorn to grocery stores and food wholesalers in the United States and Canada from 14 production facilities in four states.
<b>87</b> 	88	<b>Sanderson Farms Inc.</b> Laurel, Miss. Nasdaq: SAFM Joe Stianche, Fleet Manager  <a href="http://www.sandersonfarms.com">www.sandersonfarms.com</a>	359 tractors 5 straight trucks	\$1.72 billion	Produces, processes and sells fresh and frozen chickens and prepared food items to retailers, distributors and fast-food restaurants. The company operates seven hatcheries, six feed mills and eight processing plants.
<b>88</b> 	74	<b>ABC Supply Co. Inc.</b> Beloit, Wis. Bob Kislia, General Manager, Fleet  <a href="http://www.abcsupply.com">www.abcsupply.com</a>	352 tractors 1,380 straight trucks and vans 472 trailers	\$2.63 billion	Supplies roofing, siding, windows, gutters, doors and related materials through 380 locations in 46 states and the District of Columbia. <b>Mule-Hide Products Co.</b> manufactures roofing materials.



RANK 2009	RANK 2008	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>89</b> 	87	<b>Genuine Parts Co.</b> Atlanta NYSE: GPC Thomas Gallagher, Chairman and CEO  <a href="http://www.genpt.com">www.genpt.com</a>	351 tractors 560 straight trucks 920 trailers	\$11.02 billion	<b>Automotive Parts Group</b> distributes auto parts to 1,100 company-owned and independent NAPA Auto Parts stores in 43 states through 58 distribution centers in the United States, Mexico and Canada. <b>Motion Industries</b> distributes industrial replacement parts to automotive, chemical, food and beverage, wood and lumber, iron, oil, pulp and paper, steel and textile industries in 46 states through nine distribution centers and 36 service centers. <b>S.P. Richards Co.</b> distributes business products, office furniture, computer equipment, cleaning supplies and safety items to office products resellers through 42 distribution centers. <b>EIS Inc.</b> manufactures and supplies electronic and electrical apparatus to electronics manufacturing and repair shops.
<b>90</b> 	86	<b>Sherwin-Williams Co.</b> Cleveland NYSE: SHW Rick Ashton, Director, Transportation  <a href="http://www.sherwin-williams.com">www.sherwin-williams.com</a>	350 tractors 1 straight truck or van 1,200 trailers	\$7.98 billion	Manufactures paint, finishes, coatings and varnishes in 30 manufacturing plants and operates about 3,000 stores and auto paint locations in North and South America. <b>Contract Transportation System</b> operates as a for-hire and private carrier.
<b>91</b> 	90	<b>Darling International</b> Irving, Texas AMEX: DAR  <a href="http://www.darlingii.com">www.darlingii.com</a>	334 tractors 323 straight trucks	\$807 million	Collects and recycles used cooking oil, animal byproducts and hides — includes operations of Boca Industries, a company that provides grease trap services to restaurants in Georgia, acquired in February.
<b>92</b> 	85	<b>HD Supply Inc.</b> Atlanta (Bain Capital, The Carlyle Group, Clayton, Dubilier & Rice) Rhonda Rodeffer, Senior Manager, Distribution and Logistics  <a href="http://www.hdsupply.com">www.hdsupply.com</a>	326 tractors 3,749 straight trucks and vans 748 trailers	\$2.15 billion	Provides wholesale distribution of materials used in infrastructure, energy, construction, maintenance and repair/remodeling markets in the United States and Canada.
<b>93</b> 	92	<b>True Value Co.</b> Chicago Steve Poplawski, Senior Vice President, Logistics and Supply Chain Management  <a href="http://www.truevalue.com">www.truevalue.com</a>	325 tractors 5 straight trucks and vans 890 trailers	\$2.04 billion	Distributes hardware and garden supplies, appliances, housewares, sporting goods and toys through 12 regional distribution centers to about 5,400 independent stores in the United States and 53 other countries. The company provides equipment rental and party supplies, tools, paint and janitorial supplies to commercial and industrial customers. <b>True Value Logistics</b> operates as a for-hire and private carrier.
<b>94</b> 	91	<b>McKee Foods Corp.</b> Collegedale, Tenn. Debbie McKee, President, McKee Foods Transportation  <a href="http://www.mckeefoods.com">www.mckeefoods.com</a>	314 tractors 523 trailers	\$1 billion	Manufactures and distributes Little Debbie snack cakes and Sunbelt granola cereal products in the United States and Canada. <b>McKee Foods Transportation</b> operates as a for-hire and private carrier.
<b>95</b> 	99	<b>Costco Wholesale Corp.</b> Issaquah, Wash. Nasdaq: COST  <a href="http://www.costco.com">www.costco.com</a>	299 tractors 162 straight trucks	\$72.5 billion	Operates 550 membership warehouses in the United States, Canada, Mexico, Puerto Rico, the United Kingdom, Korea, Japan and Taiwan.

RANK 2009	RANK 2008	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>96</b>	96	 <b>Cargill Meat Logistics Solutions</b> Wichita, Kan. (Cargill Inc.) Jon Meier, Vice President, Transportation  <i>www.cargillmeatlogistics.com</i>	295 tractors 355 trailers	\$36 million	Supplies beef, chicken and turkey to food-service operators and distributors.
<b>97</b>	95	 <b>CVS Caremark Corp.</b> Woonsocket, R.I. NYSE: CVS Ron Link, Vice President, Logistics  <i>www.cvs.com</i>	287 tractors 15 straight trucks and vans 1,445 trailers	\$87 billion	Operates about 6,923 retail drug stores, plus mail order pharmacies and retail health clinics in 44 states, the District of Columbia and Puerto Rico — includes operations of Longs Drug Stores Corp. acquired in August 2008. <b>CVS Transportation</b> delivers over-the-counter drugs, health and beauty products, convenience foods and general merchandise from 14 distribution centers.
<b>98</b>	91	 <b>Valley Proteins Inc.</b> Winchester, Va. Richard Evans, Corporate Transportation Manager  <i>www.valleyproteins.com</i>	276 tractors 165 straight trucks and vans 656 trailers	\$300 million	Collects and resells animal byproducts, used grease and dead animal stock to manufacturers of pet food, fatty acids, chemicals and lubricants. The company also makes biofuel from rendered animal fat and operates 12 facilities in Maryland, North Carolina, Pennsylvania, South Carolina, Tennessee, Texas and Virginia.
<b>99</b>	98	 <b>Trinity Industries</b> Dallas NYSE: TRN Mickey Locke, General Manager, Trinity Logistics Group  <i>www.trin.net</i>	254 tractors 7 straight trucks	\$3.9 billion	Manufactures rail cars, inland barges, concrete, aggregates and asphalt materials, highway guard rails, structural wind towers and tanks for storing and transporting liquefied petroleum gas and fertilizer. <b>Trinity Logistics Group</b> operates as a for-hire and private carrier.
<b>100</b>	100	 <b>Carpenter Co.</b> Richmond, Va. Doug Young, Director, Transportation  <i>www.carpenter.com</i>	238 tractors 35 straight trucks 1,200 trailers	\$1.65 billion	Manufactures and distributes polyurethane foam and chemicals and polyester fiber used as cushioning by automotive, bedding, floor covering, packaging and furniture industries in the United States and Europe. The company also makes air-filter media, polystyrene building materials and consumer fiber products, mattress pads and pillows.

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