

# Transport Topics

The Weekly Newspaper of Trucking and Freight Transportation

## 2008 Top 100 Private Carriers

# 100





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# A Word From the Publisher

One of the things that most of us in the United States and Canada take for granted is the ability to obtain food and beverages pretty much whenever and wherever we want.

We don't often think about where food comes from or how it got there.

In fact, a mighty army of trucks and shipper-owned fleet operators are largely responsible for delivering virtually everything we consume, and on a daily basis.

For this 2008 edition of the Transport Topics Top 100 Private Carriers list, Senior Features Writer Daniel P. Bearth describes how this past year's dramatic rise in fuel costs has affected the way these companies deliver products from farms and processing plants to supermarkets, bars and restaurants, vending machines and countless other locations.

As one analyst put it, "We have to think differently." Peter Stiles, a supply chain consultant and vice president of LeanLogistics Inc., said the expectation that fresh produce can be shipped from the far ends of the world regardless of the growing season may soon have to change because of rising fuel costs. Instead, expect to see more fresh produce canned or frozen near where it is grown to take advantage of lower-cost shipping methods, he said.

Some other changes include:

■ Coca-Cola Enterprises, the largest independent bottler for Coca-Cola Co. and ranked No. 1 for the first time on this year's Top 100 list, is ramping up its purchases of fuel-saving diesel-electric hybrid delivery trucks.

■ Wal-Mart Stores, the world's largest retailer and No. 3 on the Top 100 list, is working with suppliers to reduce the amount of packaging used for everything from milk to detergent, enabling the company to save fuel by carrying more goods in the same amount of space in its trailers and, in turn, reducing the number and frequency of store deliveries.



**Howard S. Abramson**

■ Kraft Foods is using more underground storage and testing "all sorts of technologies" to improve fuel mileage in its truck fleet. The company replaced about 100 trucks with cleaner-burning 2008-model tractors equipped with auxiliary power units to curb fuel consumption while trucks are being loaded and unloaded.

Almost half of the companies on the Transport Topics Top 100 Private Carriers list are involved in the distribution of agricultural products and food and beverages.

For companies such as Pilgrim's Pride Corp. and Tyson Foods, the high cost of fuel has been a double whammy, increased the cost of corn and soybeans used to feed livestock in addition to raising the cost of food distribution.

On the other hand, Archer Daniels Midland, a major grain producer that maintains an extensive fleet of trucks, trains and barges to distribute grain products, sees an opportunity to capitalize on demand for alternative fuel. Already the nation's largest producer of ethanol, ADM is actively pursuing projects to convert vegetable oil into biodiesel and other substitutes for petroleum-based lubricants and greases.

Some products are already on the market. TODCO, a manufacturer of overhead truck doors, for example, has introduced a food-grade lubricant that company officials say works equally well and costs about the same as the TODCO Lube product currently made from petroleum distillates.

We may not know exactly how higher fuel costs will ultimately affect food distribution, but in looking at the issue through the lens of the Top 100 Private Carriers, we are hopeful that you can at least see the direction that those changes are taking.

And we trust that our ongoing coverage will help readers understand and prepare for these changes.








A handwritten signature in black ink that reads "Howard Abramson". The signature is written in a cursive, flowing style.








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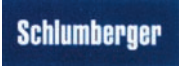



## Acknowledgments and Sources








The 2008 TRANSPORT TOPICS TOP 100 Private Carriers is a special project of the TT Publishing Group. It features a list of the largest shipper-owned fleets in the United States and Canada based on the number of heavy-duty tractors they operate. Data came primarily from company management, supplemented with data from government and industry sources.

Senior Features Writer Daniel P. Bearth was the project coordinator, with assistance from editorial intern Andrew Chido. Design is by Patrick Donlon, TTPG assistant director of Art and Production. Cover design is by Shawn Torres and Louisa Wimberley.







RANK 2008	RANK 2007	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
1	Not Ranked	<b>Coca-Cola Enterprises</b> Atlanta NYSE: CCE Ed Sutter, Vice President, Supply Chain <i>Coca-Cola Enterprises Inc.</i> <a href="http://www.cokecce.com">www.cokecce.com</a>	8,041 tractors 3,114 straight trucks 9,263 trailers	\$20.9 billion	Produces and distributes soft drinks, water, juices, coffee and tea in North America and Europe — includes operations of Cen-Tex Coca-Cola Bottling Co. acquired in March.
2	1	 <b>Sysco Corp.</b> Houston NYSE: SYU Gary Cullen, Vice President, Distribution Services <a href="http://www.sysco.com">www.sysco.com</a>	7,683 tractors 1,396 straight trucks 9,754 trailers	\$35 billion	Distributes fresh, frozen and specialty meats, seafood, fruits and vegetables, bakery products, canned and dry foods, paper and disposable products, sanitation items, dairy foods, beverages, kitchen and tabletop equipment, medical and surgical supplies and hotel operating supplies through 177 distribution centers in the United States and Canada. <b>The Sygma Network</b> delivers food and supplies to restaurants. <b>FreshPoint Inc.</b> distributes fresh fruits and vegetables. <b>Guest Supply Inc.</b> provides housekeeping supplies, room accessories and textiles to the lodging industry. <b>International Food Group</b> distributes products to internationally located chain restaurants. <b>Asian Foods Inc.</b> supplies products to Asian foodservice market.
3	2	 <b>Wal-Mart Stores</b> Bentonville, Ark. NYSE: WMT Johnnie Dobbs, Senior Vice President, Logistics and Supply Chain <a href="http://www.walmartstores.com">www.walmartstores.com</a>	7,200 tractors 45 straight trucks 53,000 trailers	\$374.5 billion	Operates approximately 4,100 discount department stores, supercenters, Sam's Club warehouses and Neighborhood Markets in the United States, Canada, Mexico, Central America, Brazil, China, Japan and the United Kingdom. <b>Wal-Mart Transportation</b> delivers merchandise from 112 distribution centers in the United States and Canada.
4	4	 <b>Pepsi Bottling Group</b> Somers, NY NYSE: PBG Shelby Green, National Fleet Manager <a href="http://www.pbg.com">www.pbg.com</a>	6,000 tractors 1,400 straight trucks 9,365 trailers	\$14 billion	Produces and distributes soft drinks in the United States and Canada, Mexico, Greece, Russia, Spain and Turkey — includes operations of Pepsi-Cola Batavia Bottling Corp. and Sobol-Aqua JSC acquired in March and May, respectively. <b>New Bern Transport Corp.</b> operates as a for-hire and private carrier.
5	3	 <b>U.S. Foodservice</b> Columbia, Md. (Clayton, Dubilier & Rice and Kohlberg Kravis Roberts & Co.) Bernie Cassetori, Vice President of Fleet Management <a href="http://www.usfoodservice.com">www.usfoodservice.com</a>	5,497 tractors 669 straight trucks 6,899 trailers	\$19.2 billion	Distributes food-service products to restaurants, hotels, health-care facilities, cafeterias and schools — includes certain operations of Clark National Inc. acquired in March.
6	25	 <b>Dean Foods</b> Dallas NYSE: DF <a href="http://www.deanfoods.com">www.deanfoods.com</a>	2,600 tractors 4,700 straight trucks 6,000 trailers	\$11.8 billion	Produces and distributes milk, ice cream, cheese and other dairy products from more than 100 plants in the United States to retailers, foodservice distributors, schools and government institutions. <b>White Wave Foods Co.</b> produces soy, dairy and organic food products.
7	6	 <b>Halliburton</b> Houston NYSE: HAL Randell Harris, Fleet Operations Manager <a href="http://www.halliburton.com">www.halliburton.com</a>	2,461 tractors 840 straight trucks 2,755 trailers	\$15 billion	<b>Halliburton Energy Services</b> provides pressure pumping, production enhancement and well drilling and completion services for the oil and gas industry, plus well logging and testing equipment. <b>Ultraline Services Corp.</b> provides wireline services in Canada.
8	9	 <b>BJ Services Co.</b> Houston NYSE: BJS <a href="http://www.bjservices.com">www.bjservices.com</a>	2,438 tractors 3,674 straight trucks 3,326 trailers	\$4.8 billion	Provides oil and gas drilling and production services in the United States, Canada, Latin America, Europe, Asia, Africa and the Middle East.

RANK 2008	RANK 2007	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
9	Not Ranked	 <b>Dr Pepper Snapple Group</b> Plano, Texas NYSE: DPS Derry Hobson, Executive Vice President, Supply Chain <a href="http://www.drpeppersnapple.com">www.drpeppersnapple.com</a>	2,349 tractors 452 straight trucks 2,789 trailers	\$5.7 billion	Produces and distributes soft drinks, water, tea, mixers, juices and other beverages from 24 manufacturing and bottling plants and more than 200 distribution centers in the United States, Canada and Mexico — business was established in 2008 following the spinoff of Cadbury Schweppes' four North American beverage businesses, Dr Pepper/Seven Up Inc., Snapple Beverage Group, Mott's LLP and Bebidas Mexico and includes operations of All-American Bottling Co., Seven Up Bottling Co. of San Francisco and Southeast-Atlantic Beverage Corp.
10	7	 <b>McLane Co.</b> Temple, Texas (Berkshire Hathaway) Robbie Wainwright, Vice President, Logistics and International <a href="http://www.mclaneco.com">www.mclaneco.com</a>	2,200 tractors 49 straight trucks 3,175 trailers	N/A	<b>McLane Grocery Distribution</b> delivers food and groceries to convenience stores, drug stores, mass merchandisers, wholesale clubs and movie theaters through 18 distribution centers. <b>McLane Foodservice Distribution</b> delivers food and service items to quick-service restaurants chains through 18 distribution centers. <b>Mountain View Marketing</b> provides sunglasses, lighters and novelty displays to convenience stores. <b>Professional Datasolutions</b> provides software and point-of-sale automation systems to convenience stores and vendors. <b>Salado Sales</b> develops and distributes private label food products. <b>Vantix Logistics</b> provides supply chain consulting and transportation management.
11	8	 <b>PepsiCo Inc.</b> Purchase, N.Y. NYSE: PEP Pete Silva, Director of Fleet Procurement <a href="http://www.pepsico.com">www.pepsico.com</a>	2,147 tractors 33,055 straight trucks 7,159 trailers	\$39 billion	<b>PepsiCo Beverages North America</b> produces and distributes soft drinks, juices, coffee, teas and bottled water. <b>Frito-Lay North America</b> produces and distributes potato chips, tortilla chips and cheese snacks, granola bars, pretzels and popcorn. <b>Quaker Foods North America</b> produces and distributes cereals, rice and pasta products.
12	11	 <b>Reyes Holdings LLC</b> Rosemont, Ill. Dan Von Witzenberg, Director of Fleet Operations <a href="http://www.reyesholdings.com">www.reyesholdings.com</a>	1,744 tractors 173 straight trucks 2,242 trailers	\$10 billion	<b>Reinhardt FoodService</b> distributes food and beverages, utensils, glassware, paper supplies, cleaning chemicals, dry groceries, deli and bakery goods to restaurants, sporting venues, schools, nursing homes and hospitals through 19 distribution centers — includes operations of NATCO Corp., Harker Distribution and Banta Foods acquired in August and November 2007 and April 2008, respectively. <b>Martin-Brower Co.</b> distributes food and supplies to McDonald's restaurants in the United States, Canada, Brazil, Central America and Puerto Rico through 30 distribution centers. <b>Reyes Beverage Group</b> distributes beer to Chicago, California, Northern Virginia, South Carolina, Maryland and the District of Columbia through 12 distribution centers — includes operations of Premium Distributing Co. and Mesa Distributing acquired in November 2007 and May 2008, respectively. <b>MBX Logistics</b> provides supply chain consulting, transportation management, warehousing and distribution, freight brokerage and ocean freight forwarding.
13	Not Ranked	 <b>Pepsi Americas</b> Minneapolis, Minn. NYSE: PAS Dave Crossman, Fleet Manager <a href="http://www.pepsiamericas.com">www.pepsiamericas.com</a>	1,735 tractors 2,568 straight trucks 3,408 trailers	\$4.5 billion	Produces and distributes soft drinks in 19 states, Central and Eastern Europe, and the Caribbean.
14	60	 <b>Cemex Inc.</b> Houston (Cemex S.A. de C.V., Mexico) Lawrence Bruffy, U.S. Fleet Director <a href="http://www.cemexusa.com">www.cemexusa.com</a>	1,648 tractors 8,679 straight trucks 6,800 trailers	\$21.7 billion	Manufactures and sells ready-mix cement, cement blocks and aggregates in more than 50 countries. The company operates 14 cement plants, 115 rock quarries, 370 ready-mix plants, 30 fly ash, 60 block and 50 concrete pipe plants in the United States — includes operations of Rinker Materials acquired in July 2007. <b>New Line Transport</b> provides private and for-hire transport.
15	12	 <b>Pilgrim's Pride Corp.</b> Pittsburg, Texas NYSE: PPC Barry Larson, Director of Transportation <a href="http://www.pilgrimspride.com">www.pilgrimspride.com</a>	1,587 tractors 337 straight trucks 2,966 trailers	\$7.6 billion	Processes and distributes poultry and eggs to retail stores and restaurants in the United States, Puerto Rico and Mexico, exports chicken products to more than 80 countries and operates 13 distribution centers in the United States and 18 in Mexico. <b>PPC Transportation</b> provides transportation from distribution centers to stores.

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<b>16</b>	27	 <b>Coca-Cola Bottling Co. Consolidated</b> Charlotte, N.C. Nasdaq: COKE Bo Callaway, Director Fleet Assets and Process <a href="http://www.ccbcc.com">www.ccbcc.com</a>	1,485 tractors 940 straight trucks 1,485 trailers	\$1.4 billion	Produces and distributes soft drinks, bottled water, teas, juices, sports drinks and energy products in portions of 11 southeastern states through 46 distribution facilities.
<b>17</b>	33	 <b>Performance Food Group</b> Richmond, Va. (The Blackstone Group/Wellspring Capital Management)  <a href="http://www.pfgc.com">www.pfgc.com</a> <a href="http://www.vistarvsa.com">www.vistarvsa.com</a>	1,479 tractors 149 straight trucks 1,652 trailers	\$10 billion	<b>PFG Broadline Distribution</b> distributes food and food-related products to restaurants, hotels, health-care facilities and schools through 19 distribution centers. <b>PFG Customized Distribution</b> distributes food and food-related products to restaurant chains through eight distribution centers. <b>Vistar Specialty Markets</b> distributes food and candy to vending, office coffee services, theater and fund-raising markets — includes operations of Liberto Specialty Co. and Marjack Co. acquired in November 2007 and January, respectively. <b>Roma Foodservice</b> distributes Italian food and products to independent pizzerias.
<b>18</b>	9	 <b>Key Energy Services</b> Houston NYSE: KEG <a href="http://www.keyenergy.com">www.keyenergy.com</a>	1,414 tractors 2,374 straight trucks 2,772 trailers	\$1.8 billion	Provides oil and gas well servicing, contract drilling, pressure pumping, fishing and rental tools, electric wireline and other oil field services — includes operations of Moncla, Kings Oil Tools and AMI acquired in 2007 and Western Drilling and Hydra-Walk Inc. acquired in April and May, respectively.
<b>19</b>	16	 <b>Airgas Inc.</b> Radnor, Pa. NYSE: ARG Tuffy Baum, National Fleet Manager <a href="http://www.airgas.com">www.airgas.com</a>	1,365 tractors 4,044 straight trucks 3,495 trailers	\$4 billion	Distributes industrial, medical and specialty gases, welding and related safety products through 1,100 locations in the United States. The company also manufactures nitrous oxide and liquid CO <sub>2</sub> and is a supplier of dry ice — includes operations of Energy Safety Services acquired in July. <b>Airgas Specialty Products</b> distributes ammonia products and services, process chemicals and refrigerants. <b>Airgas Merchant Gases</b> operates eight air separation plants and related bulk gas businesses.
<b>20</b>	14	 <b>Schlumberger Ltd.</b> Houston NYSE: SLB  <a href="http://www.slb.com">www.slb.com</a>	1,325 tractors 1,028 straight trucks 1,436 trailers	\$23.3 billion	Provides oil and gas drilling services and project management services in 80 countries. <b>WesternGeco</b> provides seismic testing services — includes operations of IES Integrated Exploration Systems acquired in June.
<b>21</b>	20	 <b>Gordon Food Service</b> Grand Rapids, Mich. David Ponstein, National Director of Transportation  <a href="http://www.gfs.com">www.gfs.com</a>	1,295 tractors 153 straight trucks 1,925 trailers	\$5.9 billion	Manufactures and distributes food and related supplies to restaurants, schools and institutions in 15 states and Canada through 17 distribution centers in the United States and Canada. The company operates 127 GFS Marketplace stores in Indiana, Illinois, Michigan, Ohio and Florida.
<b>22</b>	15	 <b>United Rentals</b> Greenwich, Conn. NYSE: URI Bruce Lafky, Vice President, Service & Transportation <a href="http://www.ur.com">www.ur.com</a>	1,266 tractors 8,178 straight trucks 4,914 trailers	\$3.7 billion	Supplies equipment and tools to construction and industrial firms, utilities, municipalities and homeowners through approximately 700 locations in the United States, Canada and Mexico.
<b>23</b>	13	 <b>Supervalu Inc.</b> Eden Prairie, Minn. NYSE: SVU Matt Smith, Vice President, Supply Chain  <a href="http://www.supervalu.com">www.supervalu.com</a>	1,263 tractors 15 straight trucks 5,470 trailers	\$44 billion	Operates approximately 2,500 retail grocery stores, 900 in-store pharmacies and 120 fuel centers. The company also provides wholesale distribution of produce and groceries and offers professional services, including store design, insurance, market research, training and technology in the United States — includes operations of eight Albertson's stores in Wyoming acquired in December 2007. <b>Total Logistic Control</b> provides supply chain consulting, transportation management and warehousing through 35 distribution centers. <b>W. Newell &amp; Co.</b> supplies fresh produce.







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<b>24</b>	16	<b>Interstate Bakeries Corp.</b> Kansas City, Mo. OTC: IBCIQ.PK Dan Gresham, Senior Vice President of Supply Chain  <i>www.interstatebakeriescorp.com</i>	1,150 tractors 7,865 straight trucks 2,200 trailers	\$2.9 billion	Operates 41 bakeries and distributes Wonder Bread and Hostess snack products, plus other regional brands of bread and baked goods. The company also operates about 900 retail bakery outlets.
					
<b>25</b>	Not Ranked	<b>Weatherford International</b> Fort Worth, Texas NYSE: WFT  <i>www.weatherford.com</i>	1,125 tractors 4,925 straight trucks 1,630 trailers	\$6.1 billion	Provides oil and gas drilling, well completion and production services in the United States, Canada and more than 100 countries.
					
<b>26</b>	19	<b>Safeway Inc.</b> Pleasanton, Calif. NYSE: SWY Tom Narkter, Vice President of Transportation  <i>www.safeway.com</i>	1,079 tractors 4 straight trucks 4,302 trailers	\$42.3 billion	Operates 1,743 supermarkets and drugstores in the United States and western Canada. It also produces milk, bread, ice cream, cheese and meat products, soft drinks, fruits and vegetables and pet food at 20 processing plants in the U.S. and 12 in Canada. Safeway has 13 distribution centers in the U.S. and four in Canada. <b>Casa Ley, S.A. de C.V.</b> sells food and general merchandise in 137 stores in western Mexico, 49% interest. <b>GroceryWorks.com</b> provides online grocery shopping and home delivery services. <b>Blackhawk Network</b> provides gift cards, prepaid cards and sports and entertainment cards to retailers in North America, the United Kingdom and Australia.
					
<b>27</b>	18	<b>Linde Inc.</b> Murray Hill, N.J. (Linde AG, Munich, Germany) Mike Gentile, Head of Bulk Distribution  <i>www.linde.com</i>	1,000 tractors 285 straight trucks 2,000 trailers	N/A	<b>BOC Gases</b> and <b>Linde Gas</b> distribute industrial and specialty gases in bulk and in cylinders throughout North America.
					
<b>28</b>	24	<b>Shaw Industries</b> Dalton, Ga. (Berkshire Hathaway Inc.) Randy Smith, Director of Transportation  <i>www.shawfloors.com</i>	982 tractors 102 straight trucks 3,745 trailers	\$5 billion	Manufactures carpets, rugs, hardwood, laminate and ceramic tile floors for residential and commercial purposes — includes operations of The Anderson Family of Companies acquired in September 2007. <b>Shaw Transport</b> operates as a for-hire and private carrier.
					
<b>29</b>	5	<b>Tyson Foods Inc.</b> Springdale, Ark. NYSE: TSE  <i>www.tysonfoodsinc.com</i>	977 tractors 2,159 trailers	\$26.9 billion	Processes and markets beef, chicken, pork, refrigerated and frozen prepared foods and animal feed worldwide. The company operates 130 processing plants, 60 cold storage warehouses and eight distribution centers, 39 feed mills, 64 hatcheries and 87 chicken farms. <b>Tyson Food Logistics</b> is a for-hire refrigerated carrier.
					
<b>30</b>	26	<b>Western Dairy Transport</b> Cabool, Mo. David Shelton, General Manager  <i>www.wdtmilk.com</i>	930 tractors 1,200 trailers	N/A	Hauls raw milk from farms and dairies to milk and cheese processing plants from terminals in Kansas, Missouri, New Mexico, Oklahoma and Utah.
					










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<b>31</b>	79	<b>MBM Foodservice</b> Rocky Mount, N.C. <i>no Web site</i>	923 tractors 1 straight trucks 1,167 trailers	\$5 billion	Distributes food to national restaurant chains such as Arby's, Burger King, Captain D's, Chick-fil-A and Darden Restaurants through 30 distribution centers.
					
<b>32</b>	29	<b>Praxair Inc.</b> Danbury, Conn. NYSE: PX Tim Johnson, Fleet Manager <i>www.praxair.com</i>	850 tractors 1,070 straight trucks 976 trailers	\$8.3 billion	Supplies atmospheric, process and specialty gases, metal and ceramic coatings, and related services and technologies to food and beverage, health-care, semiconductor, petrochemical and metal fabrication industries.
					
<b>33</b>	47	<b>Land O'Lakes Inc.</b> Arden Hills, Minn. Roger Nordvedt, Transportation Manager <i>www.landolakesinc.com</i>	849 tractors 798 straight trucks 1,430 trailers	\$7.1 billion	Manufactures and distributes milk, butter and cheese to farm cooperatives, supermarkets and food-service companies throughout the United States and 50 other countries. <b>Land O'Lakes Purina Feed</b> makes feed for livestock. <b>Moark LLC</b> engages in egg production. <b>Agriliance LLC</b> makes crop nutrients, crop protection products and seeds.
<b>Land O'Lakes, Inc.</b>					
<b>34</b>	32	<b>International Paper Co.</b> Memphis, Tenn. Jud Crosswy, Fleet Manager, Global Supply Chain <i>www.internationalpaper.com</i>	820 tractors 1,676 straight trucks 3,200 trailers	\$22 billion	Produces and distributes paper for office and commercial printing, packaging for food and beverages, lumber and plywood through 273 distribution branches in the United States. The company also operates 16 pulp, paper and packaging mills in the United States and 46 converting and packaging plants in Europe, Asia, Latin America and South America — includes containerboard packaging and recycling operations of Weyerhaeuser Co. acquired in March. <b>Xpedx</b> distributes printing, packaging and graphic arts supplies in North America through 168 distribution centers and retail stores in the United States.
					
<b>35</b>	31	<b>CHS Inc.</b> Inner Grove Heights, Minn. Nasdaq: CHSCP Kelly Morrow, Vice President of Transportation <i>www.chsinc.com</i>	818 tractors 1,703 straight trucks 3,703 trailers	\$17.2 billion	Operates petroleum refineries and pipelines and supplies propane, fertilizer and lubricants, markets grain and processes soybeans for use in food and animal feed, produces flour for pasta and bread and makes tortillas, margarine, salad dressings, sauces and vegetable oil. <b>CHS Transportation</b> distributes petroleum, propane, anhydrous ammonia, fertilizer and other bulk and packaged products to local cooperatives and retail stores.
					
<b>36</b>	34	<b>BlueLinx Holdings</b> Atlanta NYSE: BXC Duane Goodwin, Senior Vice President, Supply Chain <i>www.bluelinxco.com</i>	812 tractors 46 straight trucks 1,248 trailers	\$3.8 billion	<b>BlueLinx Corp.</b> distributes building products nationwide through more than 70 warehouses. <b>Austin Hardwoods</b> distributes hardwood boards, veneers and plywood to cabinet makers, millwork companies and furniture manufacturers.
					
<b>37</b>	39	<b>Flying J Inc.</b> Ogden, Utah Richard Peterson, President Zane Atkinson, Vice President and General Manager <i>www.flyingj.com</i>	784 tractors 44 straight trucks 984 trailers	\$11.35 billion	Engages in exploration, production, refining, transportation and marketing of petroleum products. The company operates more than 250 travel plazas and fuel stops in the United States and Canada and provides banking and financial services, insurance, fuel purchasing, communications, truck sales and other services. <b>Big West Oil LLC</b> operates refineries in Utah and California. <b>Longhorn Pipeline Holdings</b> transports petroleum products across Texas.
					



















RANK 2008	RANK 2007	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>38</b>	28	<b>Stock Building Supply/ Ferguson Enterprises</b> Raleigh, N.C. and Newport News, Va. (Wolseley PLC, Theale, England) Rusty Evans, Corporate Fleet Manager  <i>www.stockbuildingsupply.com</i> <i>www.ferguson.com</i>	781 tractors 4,453 straight trucks 1,324 trailers	\$11.1 billion	<b>Stock Building Supply</b> supplies lumber, plywood, sheetrock, tools and trusses to building contractors through 320 locations in 34 states. <b>Ferguson Enterprises</b> distributes plumbing supplies, building materials and heating and air conditioning products through 1,400 locations in 50 states, the District of Columbia, Puerto Rico and Mexico. <b>Wolseley Canada</b> distributes plumbing, heating, ventilation and air conditioning, pipes, valves and fittings, waterworks and fire protection products through 230 locations in Canada.
<b>39</b>	29	<b>Prairie Farms</b> Carlinville, Ill. Jay Naples, Corporate Fleet Manager  <i>www.prairiefarms.com</i>	765 tractors 1,483 straight trucks 1,873 trailers	\$1.18 billion	Produces and distributes dairy and nondairy products for about 750 member dairies in 13 states and is a joint venture partner with regional dairy manufacturers and distributors, including: Hiland Dairy Foods, Hiland-Roberts Ice Cream Co., Madison Farms Butter Co., Muller-Pinehurst Dairy, Roberts Dairy, Turner Dairy, Southern Belle, LuVel Dairy Products and Coleman Dairy. <b>Ice Cream Specialties</b> produces frozen ice cream bars, sandwiches, fudge bars and pops. <b>PFD Supply, GMS Transportation</b> distribute food and paper products to restaurants and fast food chains.
<b>40</b>	Not Ranked	<b>RSC Equipment Rental</b> Scottsdale, Ariz. NYSE: RRR  <i>www.rsrental.com</i>	754 tractors 1,212 straight trucks 606 trailers	\$1.8 billion	Provides equipment rental for construction, industrial, manufacturing and government sectors through 483 locations in the United States and Canada — includes operations of American Equipment Rentals acquired in May.
<b>41</b>	Not Ranked	<b>Perdue Inc.</b> Salisbury, Md. Ray Hall, Director of Transportation  <i>www.perdue.com</i>	726 tractors 83 straight trucks 1,402 trailers	\$3.4 billion	<b>Perdue Farms</b> produces, distributes and markets chicken and turkey products to retail grocery stores, food-service and international customers. The company also processes grain and soybeans to produce animal feed and pet-food ingredients and vegetable-based oils. <b>Heritage Breeders</b> sells commercial breeder stock. <b>Venture Milling</b> blends feed ingredients for livestock production. <b>Perdue AgriRecycle LLC</b> produces organic fertilizer from surplus chicken litter.
<b>42</b>	37	<b>Kellogg Snacks</b> Battle Creek, Mich. (Kellogg Co.) Brett Quigley Sr., Senior Fleet Manager  <i>www.keebler.com</i>	720 tractors 155 straight trucks 1,208 trailers	N/A	Produces and distributes cookie and cracker products through its Keebler, Carr's, Famous Amos, Cheez-It, Austin, Murray and Sunshine brands. <b>Godfrey Transport Inc.</b> operates as a private and for-hire truckload carrier.
<b>43</b>	57	<b>Univar Corp.</b> Redmond, Wash. (Univar NV, Netherlands) Kevin Ostendorf, National Fleet Manager  <i>www.univarusa.com</i> <i>www.univarcana.com</i>	719 tractors 72 straight trucks 1,489 trailers	\$4.3 billion	<b>Univar USA</b> distributes chemicals, coatings, adhesives, sealants and elastomers for food and pharmaceutical, forest products, mining, oil and gas, textile and waste management industries in the United States. <b>Univar Canada</b> distributes crop protection products, chemicals, coatings, inks and adhesives for food and pharmaceutical, forest products, mining, oil and gas, water treatment and vegetation management in Canada — includes caustic soda distribution assets of Dow Canada acquired in December 2007.
<b>44</b>	37	<b>DOT Foods</b> Mt. Sterling, Ill. Joe Tracy, Chief Operating Officer  <i>www.dotfoods.com</i>	709 tractors 3 straight trucks 1,060 trailers	N/A	Redistributes groceries, flatware and janitorial supplies from manufacturers to food processors and food-service distributors through eight distribution centers. <b>DOT Transportation Inc.</b> provides dry van and refrigerated truckload and LTL freight transportation services.









RANK 2008	RANK 2007	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>45</b> 	21	<b>Basic Energy Services</b> Midland, Texas NYSE: BAS Charles Swift, Fleet Manager  <a href="http://www.basicenergyservices.com">www.basicenergyservices.com</a>	675 tractors 675 trailers	\$877 million	Provides a range of well services to oil and gas drilling companies in Texas, Louisiana, Oklahoma, New Mexico, and the Rocky Mountain states — includes operations of Xterra Fishing and Rental Tools Co. acquired in January 2008 and merger with Grey Wolf Inc. in April 2008.
<b>46</b> 	36	<b>Sunbelt Rentals Inc.</b> Fort Mill, S.C. (Ashtead Group PLC, Surrey, England) Eric Jahnsen, Manager of Transportation Services  <a href="http://www.sunbeltrentals.com">www.sunbeltrentals.com</a>	662 tractors 1,946 straight trucks 664 trailers	\$1.5 billion	Rents equipment to a wide range of industries, including general construction, industrial equipment, pump, power, trench shoring and scaffolding industries through 430 locations in the United States.
<b>47</b> 	41	<b>Sara Lee Corp.</b> Downers Grove, Ill. NYSE: SLE  <a href="http://www.saralee.com">www.saralee.com</a>	661 tractors 495 straight trucks 1,247 trailers	\$12.3 billion	Produces and sells food and household products, air fresheners and detergent, body-care, insecticide and shoe-care products. <b>Sara Lee Foodservice</b> supplies meat, bakery products, coffee and tea to restaurants, schools, convenience stores, health-care facilities, hotels and other food-service operators in North America, Asia, Australia and Europe.
<b>48</b> 	56	<b>Clean Harbors Inc.</b> Norwell, Mass. Nasdaq: CLHB Brian Weber, Senior Vice President, Transportation  <a href="http://www.cleanharbors.com">www.cleanharbors.com</a>	656 tractors 630 straight trucks 1,763 trailers	\$946.9 million	Provides collection, transportation, treatment and disposal of hazardous materials in the United States, Canada, Mexico and Puerto Rico. The company operates nine commercial landfills, six incineration sites and six wastewater treatment operations, plus 20 transportation, storage and disposal facilities, six polychlorinated biphenyls (PCB) management facilities and two used oil recycling plants — includes solvent recycling facilities in Illinois and Ohio acquired from Safety-Kleen Systems in March.
<b>49</b> 	40	<b>Smithfield Foods</b> Smithfield, Va. NYSE: SFD Vernon Rose, Vice President, Logistics  <a href="http://www.smithfieldfoods.com">www.smithfieldfoods.com</a>	654 tractors 658 straight trucks 764 trailers	\$11 billion	Produces and markets pork and packaged meats in the United States and more than 25 other countries. <b>Smithfield Foodservice Group</b> supplies ham, bacon, cooked meat, hot dogs and spare ribs to foodservice operators and distributors. <b>Murphy-Brown LLC</b> raises hogs in the United States, Mexico, Brazil, Romania and Poland. <b>Butterball LLC</b> produces turkeys, 49% interest acquired in October 2006. <b>Campofrio Alimentacion S.A.</b> produces and markets meat products in Europe, 36% interest acquired in June.
<b>50</b> 	43	<b>Leggett &amp; Platt Inc.</b> Carthage, Mo. NYSE: LEG Maik Breckwoldt, Staff Vice President, Logistics  <a href="http://www.leggett.com">www.leggett.com</a>	650 tractors 150 straight trucks 2,000 trailers	\$4.3 billion	Manufactures components for residential furniture and bedding, retail store fixtures and displays, office furniture, die-castings, steel tubing and wire, automotive seat support and lumbar systems and bedding industry machinery. The company also manufactures interiors for cargo vans, flatbed trucks, service trucks and dump trucks.
<b>51</b> 	55	<b>Ben E. Keith Co.</b> Fort Worth, Texas Mark Mullins, Director, Transportation  <a href="http://www.benekeith.com">www.benekeith.com</a>	632 tractors 44 straight trucks 741 trailers	N/A	<b>Ben E. Keith Foods</b> delivers food, paper goods, equipment and supplies to restaurants, hospitals, schools and other institutional business in 10 states. <b>Ben E. Keith Beverage</b> distributes beer and other beverages in 60 counties in Texas.

RANK 2008	RANK 2007	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
52	44	 <b>Ashley Furniture Industries</b> Arcadia, Wis. Larry Corey, Director of Transportation  <a href="http://www.ashleyfurniture.com">www.ashleyfurniture.com</a>	621 tractors 6 straight trucks 1,815 trailers	N/A	Manufactures and distributes furniture and bedding and operates nearly 200 Ashley HomeStores. <b>Ashley Distribution Services</b> operates as a for-hire and private carrier.
53	45	 <b>Delhaize America</b> Salisbury, N.C. (Delhaize Group, Brussels, Belgium)  <a href="http://www.delhaizegroup.com">www.delhaizegroup.com</a>	620 tractors 2,407 trailers	N/A	Operates 1,550 supermarkets in 16 states under the Food Lion, Bloom, Bottom Dollar Food, Hannaford, Sweetbay Supermarkets, Harvey's and Kash n' Karry names. <b>Hannaford Trucking Co.</b> provides retail delivery service to supermarkets in Maine, Massachusetts, New Hampshire, Vermont and New York through three distribution centers.
53	48	 <b>Air Products and Chemicals</b> Allentown, Pa. NYSE: APD Douglas Sarbaugh, Fleet Maintenance Manager  <a href="http://www.airproducts.com">www.airproducts.com</a>	620 tractors 80 straight trucks 1,830 trailers	\$10 billion	Produces and distributes industrial gases and chemicals for a variety of industries, including electronics, energy, home health care and chemical processing in the United States, Europe and Asia.
54	53	 <b>Walgreen Co.</b> Deerfield, Ill. NYSE: WAG Thomas Stedman Sr., Director, Corporate Transportation  <a href="http://www.walgreens.com">www.walgreens.com</a>	616 tractors 3 straight trucks 1,294 trailers	\$53.8 billion	Operates 6,252 drugstores and pharmacies in 49 states and Puerto Rico and distributes goods to stores from 13 distribution centers.
55	35	 <b>Mohawk Industries</b> Calhoun, Ga. NYSE: MHK Stan Brooks, Director of Transportation  <a href="http://www.mohawkind.com">www.mohawkind.com</a>	600 tractors 237 straight trucks 1,915 trailers	\$7.6 billion	Manufactures and distributes carpets and rugs, hardwood laminate, ceramic tile and vinyl flooring. The company operates 50 regional distribution centers.
55	60	 <b>Austin Powder Co.</b> Cleveland David True, General Manager  <a href="http://www.austinpowder.com">www.austinpowder.com</a>	600 tractors 200 straight trucks 500 trailers	N/A	Produces commercial explosives for construction, mining, quarrying and seismic exploration.
56	66	 <b>Mobile Mini Inc.</b> Tempe, Ariz. Nasdaq: MINI Steven Bunger, CEO  <a href="http://www.mobilemini.com">www.mobilemini.com</a>	593 tractors 226 straight trucks 554 trailers	\$318.3 million	Manufactures, leases and sells portable storage containers and mobile offices in the United States, Canada, the United Kingdom and The Netherlands — includes operations of Mobile Storage Group acquired in June.

















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<b>57</b>	50	<b>Publix Super Markets</b> Lakeland, Fla. Richard Schuler, Vice President, Distribution  <i>www.publix.com</i>	575 tractors 2,083 trailers	\$23.2 billion	Operates 937 supermarkets and convenience stores in Florida, Georgia, South Carolina, Alabama and Tennessee. The company also operates eight distribution centers, two bakeries, three dairies and two fresh food production facilities in Florida and Georgia.
					
<b>57</b>	50	<b>Advance Drainage Systems</b> Hilliard, Ohio John Moffitt, Corporate Fleet Manager  <i>www.ads-pipe.com</i>	575 tractors 1,000 trailers	N/A	Manufactures polyethylene pipe for agricultural, waste, mining, timber, residential and commercial construction and highway drainage markets. The company operates 42 plants and 30 distribution centers in the United States.
					
<b>58</b>	Not Ranked	<b>National Dairy Holdings</b> Dallas Keith Henderson, Vice President of Fleet Operations  <i>www.veldafarms.com</i>	550 tractors 1,500 straight trucks 1,300 trailers	\$2.1 billion	Operates about 20 regional and local dairies in about 12 states.
					
<b>59</b>	59	<b>Air Liquide America</b> Houston (L'Air Liquide SA, Paris) Rick Pedersen, Director of Bulk Distribution and Logistics  <i>www.us.airliquide.com</i>	539 tractors 88 straight trucks 1,479 trailers	N/A	Supplies industrial and medical gases and related services to the steel, oil refining, chemistry, glass, electronics, paper, metallurgy, food-processing, health-care and aerospace industries.
					
<b>60</b>	54	<b>Archer Daniels Midland</b> Decatur, Ill. NYSE: ADM Bill Patterson, President, ADM Trucking  <i>www.admworld.com</i>	532 tractors 156 straight trucks 1,535 trailers 20,900 rail cars 2,150 barges 58 tow boats	\$44 billion	Processes soybeans, corn, wheat and cocoa into soy meal and oil, ethanol, high-fructose corn syrup and flour at more than 239 processing plants worldwide. <b>ADM Trucking</b> transports agricultural commodities and products. <b>American River Transportation Co.</b> transports agriculture commodities by barge. <b>ADM Shipping</b> transports agricultural products by rail.
					
<b>61</b>	60	<b>Plains All American Pipeline LP</b> Houston NYSE: PAA  <i>www.paalp.com</i>	523 tractors and straight trucks 1,074 trailers 1,400 rail cars	\$20.4 billion	Distributes crude oil and liquefied petroleum gas through pipelines, trucks and barges. <b>Settoon Towing</b> operates 62 barges and 32 tugboats, 50% interest.
					
<b>62</b>	58	<b>Food Services of America</b> Scottsdale, Ariz.  <i>www.fsafood.com</i>	510 tractors 82 straight trucks 584 trailers	N/A	Distributes food and business supplies to hospitals, restaurants and schools in 15 western states through nine distribution centers.
					
<b>63</b>	48	<b>J.R. Simplot Co.</b> Boise, Idaho Bill Moad, Fleet Operations Manager  <i>www.simplot.com</i>	500 tractors 125 straight trucks 600 trailers	\$3.3 billion	Produces potatoes and vegetables, manufactures fertilizer and animal feed, veterinary products and grass seed, operates phosphate and silica mines, cattle ranches and feedlots, and Western Stockman's retail stores in Idaho and Oregon.
					








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65	Not Ranked	<b>Pepsi Bottling Ventures</b> Raleigh, N.C. Paul Mennard, Fleet Manager   <a href="http://www.pepsibottlingventures.com">www.pepsibottlingventures.com</a>	490 tractors 491 trailers	N/A	Produces and distributes soft drinks in North Carolina, New York, Maryland, Delaware, Virginia and Vermont — includes operations of L.E. Farrell Company acquired in November 2007.
66	Not Ranked	<b>AmeriGas Propane Inc.</b> Valley Forge, Pa. NYSE: APU   <a href="http://www.amerigas.com">www.amerigas.com</a>	486 tractors 2,275 straight trucks 530 trailers	\$2.3 billion	Delivers propane to residential and commercial customers from approximately 650 locations in the United States.
67	42	<b>Nestlé USA</b> Glendale, Calif. (Nestlé SA, Vevey, Switzerland)   <a href="http://www.nestleusa.com">www.nestleusa.com</a>	451 tractors 2,894 straight trucks 291 trailers	\$8.25 billion	Manufactures and distributes food, beverage and pet care products, plus vision care products through five distribution centers. <b>Nestlé Transportation</b> distributes food and beverages. <b>Nestlé Waters North America</b> distributes bottled water. <b>Dreyer's Grand Ice Cream</b> distributes ice cream and frozen treats.
68	69	<b>Foster Farms</b> Livingston, Calif. Mike Hoyt, Vice President of Services  	450 tractors 750 trailers	N/A	Processes and distributes chicken and turkey products.
69	86	<b>United Natural Foods</b> Dayville, Conn. Nasdaq: UNFI Blair Altemus, Fleet Manager   <a href="http://www.unfi.com">www.unfi.com</a>	449 tractors 1 straight truck 527 trailers	\$2.75 billion	Distributes natural foods and related products, nutritional supplements, personal-care items and organic produce through 15 distribution centers in the United States — includes operations of Millbrook Distribution Services acquired in November 2007. <b>Albert's Organics</b> distributes organic produce in the U.S. and Canada through six distribution centers. <b>Hershey Import Co.</b> produces nuts, dried fruits and other snack items. <b>Natural Retail Group</b> operates 13 retail grocery stores in Florida, Maryland and Massachusetts.
70	65	<b>Cardinal Health</b> Dublin, Ohio NYSE: CAH Scott Claus, Director of Transportation   <a href="http://www.cardinalhealth.com">www.cardinalhealth.com</a>	445 tractors 49 straight trucks 648 trailers	\$86.9 billion	Manufactures and distributes medical, surgical and laboratory products, as well as pharmaceuticals to 6,000 health-care locations in the United States.
70	71	<b>Wakefern Food Corp.</b> Elizabeth, N.J.   <a href="http://www.shoprite.com">www.shoprite.com</a>	441 tractors 1 straight truck 1,908 trailers	N/A	Distributes food and merchandise to 190 ShopRite stores in New Jersey, New York, Connecticut, Pennsylvania and Delaware.
71	73	<b>H.E.B. Grocery Co.</b> San Antonio Al Barrientez, Vice President, Transportation   <a href="http://www.heb.com">www.heb.com</a>	440 tractors 2,450 trailers	\$11.5 billion	Operates more than 300 supermarkets under the names H-E-B, Central Market and Pentry Food Stores in Texas, Louisiana and Mexico. The company also processes meat, dairy products, bread and tortillas.

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<b>72</b>	64	<b>Builders FirstSource</b> Dallas Nasdaq: BLDR  <i>www.bldr.com</i>	438 tractors 535 straight trucks 545 trailers	\$1.6 billion	Supplies structural components and building materials for residential construction in 13 states.
					
<b>73</b>	72	<b>Bunzl Distribution USA</b> St. Louis (Bunzl PLC, London) Rick Castetter, Vice President, Distribution and Warehousing  <i>www.bunzldistribution.com</i>	433 tractors 30 straight trucks 682 trailers	\$5 billion	Supplies disposable paper and plastic packaging for grocery, food-service, food-processing, janitorial, manufacturing and health-care industries in the United States, Canada, Mexico and the Caribbean.
					
<b>74</b>	91	<b>ABC Supply Co.</b> Beloit, Wis. Bill McCarthy, General Manager, Fleet  <i>www.abcsupply.com</i>	425 tractors 1,599 straight trucks 590 trailers	\$2.6 billion	Supplies roofing, siding, windows, gutters, doors and related materials through more than 380 locations in 46 states and the District of Columbia. <b>Mule-Hide Products Co.</b> manufactures roofing materials.
					
<b>75</b>	Not Ranked	<b>Stericycle Inc.</b> Lake Forest, Ill. Nasdaq: SRCL  <i>www.stericycle.com</i>	424 tractors 1,278 trailers	\$933 million	Provides for the collection and disposal of medical waste and sharps objects, product recalls and health-care, dock-management services in the United States, Canada, Mexico, Argentina, Ireland and the United Kingdom.
					
<b>76</b>	98	<b>Core-Mark International</b> San Francisco Nasdaq: CORE J. Michael Walsh, CEO  <i>www.core-mark.com</i>	418 tractors 48 straight trucks 310 trailers	\$5.3 billion	Distributes packaged consumer goods to convenience stores, grocery stores, mass merchandisers, drug, liquor and specialty stores in the United States and Canada — includes operations of Auburn Merchandise Distributors acquired in June.
					
<b>77</b>	69	<b>Unisource Worldwide</b> Norcross, Ga. (Bain Capital/Georgia-Pacific Corp.) Craig Stoudt, Vice President, Transportation  <i>www.unisourcelink.com</i>	417 tractors 57 straight trucks 880 trailers	N/A	Distributes commercial printing and office paper products, packaging materials and facility maintenance supplies in the United States and Canada. <b>Paper Plus</b> sells paper products through retail stores. <b>Rollsource</b> distributes specialized paper for commercial and business needs. <b>Websource</b> is a paper broker that helps select paper, secure inventory, establish pricing and anticipate future needs.
					
<b>78</b>	79	<b>Kraft Foods</b> Northfield, Ill. NYSE: KFT Harry Haney III, Associate Director, Logistics Operations  <i>www.kraft.com</i>	411 tractors 2,139 straight trucks 1,015 trailers	\$37.2 billion	Manufactures and sells snacks, beverages, cheese, food and beverages in more than 150 countries worldwide.
					
<b>79</b>	52	<b>Gilster-Mary Lee Corp.</b> Chester, Ill. Michael Welge, Chief Financial Officer  <i>www.gilstermarylee.com</i>	400 tractors 2 straight trucks 1,200 trailers	N/A	Manufactures and distributes cereal, cake, cocoa, dinners, drink mixes, pasta and popcorn to grocery stores and food wholesalers in the United States and Canada from 14 production facilities in four states.
					

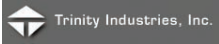





RANK 2008	RANK 2007	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>79</b> 	74	<b>Sentinel Transportation LLC</b> Wilmington, Del. (DuPont, ConocoPhillips) Ralph Benson, President  <i>www.sentineltrans.com</i>	400 tractors 30 straight trucks 1,100 trailers	N/A	Provides bulk truck transportation of chemicals and petroleum products for DuPont and ConocoPhillips.
<b>79</b> 	77	<b>Ace Hardware Corp.</b> Oak Brook, Ill. Tom Grove, Corporate Delivery Service Manager  <i>www.acehardware.com</i>	400 tractors 1,321 trailers	\$3 billion	<b>Ace Global Distribution</b> delivers hardware and related products to more than 4,700 member-owned stores in 70 countries through 15 warehouses in the United States, one in China, two paint manufacturing facilities and three freight-forwarding operations.
<b>80</b> 	87	<b>Unified Grocers Inc.</b> Commerce, Calif.  <i>www.unifiedgrocers.com</i>	390 tractors 1,100 trailers	\$3.1 billion	Distributes groceries, ice cream, baked goods, and general merchandise and provides support to independent supermarkets and grocery stores in nine western states and the South Pacific — includes operations of Associated Grocers Inc. acquired in September 2007.
<b>81</b> 	75	<b>Ashland Inc.</b> Covington, Ky. NYSE: ASH Ted Harris, President, Ashland Distribution  <i>www.ashland.com</i>	385 tractors 24 straight trucks	\$7.8 billion	<b>Ashland Distribution</b> distributes chemicals, plastics and resins in North America and Europe. <b>Ashland Performance Materials</b> supplies speciality chemicals for building and construction, graphic arts and printing, marine, metal casting, packaging, power generation, pulp and paper and transportation industries — includes certain operations of Air Products and Chemicals acquired in June. <b>Ashland Water Technologies</b> supplies chemical and non-chemical water treatment solutions for industrial, commercial and institutional facilities. <b>Valvoline</b> produces and sells lubricants, chemicals, antifreeze and filters for automobiles and trucks. The company also operates a chain of quick lube outlets.
<b>82</b> 	84	<b>Owens &amp; Minor Inc.</b> Mechanicsville, Va. NYSE: OMI Richard Zavertnik, Director of Transportation and Logistics  <i>www.owens-minor.com</i>	380 tractors 139 straight trucks 362 trailers	\$6.8 billion	Distributes medical and surgical supplies to about 4,100 health-care providers from 45 distribution centers in the United States.
<b>83</b> 	83	<b>Army &amp; Air Force Exchange Service</b> Dallas (Department of Defense) Rose Marie Brady, Chief of Fleet Operations  <i>www.aafes.com</i>	379 tractors 13 straight trucks 1,597 trailers	\$9.7 billion	Operates more than 3,000 post and base exchanges in the United States and 30 other countries with retail merchandise, fast-food outlets, movie theaters, beauty shops and gas stations.
<b>84</b> 	85	<b>Patterson-UTI Energy Co.</b> Snyder, Texas Nasdaq: PTEN David Cain, Fleet Manager  <i>www.patenergy.com</i>	368 tractors 987 straight trucks 689 trailers	\$2.1 billion	Operates 350 oil and gas rigs in the United States and western Canada. The company also provides pressure pumping services and drilling and completion fluid services.

RANK 2008	RANK 2007	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
<b>85</b>	Not Ranked	<b>HD Supply Co.</b> Atlanta (Bain Capital, The Carlyle Group, Clayton, Dubilier & Rice)  <i>www.hdsupply.com</i>	359 tractors 2,550 straight trucks 813 trailers	\$13 billion	Provides wholesale distribution of materials used in infrastructure, energy, construction, maintenance and repair/remodeling markets in the United States and Canada — includes operations of D&M Fabrication acquired in March.
					
<b>86</b>	91	<b>Sherwin-Williams Co.</b> Cleveland NYSE: SHW Rick Ashton, Director of Transportation  <i>www.sherwin-williams.com</i>	352 tractors 1 straight truck 1,230 trailers	\$8 billion	Manufactures paint, finishes, coatings and varnishes in 30 manufacturing plants and operates 3,042 stores and auto paint branches in North and South America. <b>Contract Transportation System</b> operates as a for-hire and private carrier.
					
<b>87</b>	88	<b>Genuine Parts Co.</b> Atlanta NYSE: GPC Thomas Gallagher, Chairman and CEO  <i>www.genpt.com</i>	351 tractors 560 straight trucks 920 trailers	\$10.8 billion	<b>Automotive Parts Group</b> distributes auto parts to 1,100 company-owned and independent NAPA Auto Parts stores in 43 states through 58 distribution centers in the United States, Mexico and Canada. <b>Motion Industries</b> distributes industrial replacement parts to automotive, chemical, food and beverage, wood and lumber, iron, oil, pulp and paper, steel and textile industries in 46 states through nine distribution centers and 36 service centers. <b>S.P. Richards Co.</b> distributes business products, office furniture, computer equipment, cleaning supplies and safety items to office products resellers through 42 distribution centers. <b>EIS Inc.</b> manufactures and supplies electronic and electrical apparatus to electronics manufacturing and repair shops.
					
<b>88</b>	89	<b>Sanderson Farms</b> Laurel, Miss. Nasdaq: SAFM Joe Stianche, Fleet Manager  <i>www.sandersonfarms.com</i>	350 tractors 187 straight trucks 470 trailers	\$1.5 billion	Produces, processes and sells fresh and frozen chickens and prepared food items to retailers, distributors and fast-food restaurants. The company operates seven hatcheries, six feed mills and eight processing plants.
					
<b>89</b>	Not Ranked	<b>Silver Eagle Distributors LP</b> Houston Ed Pritchard, Fleet Manager  <i>www.wideworldofbud.com</i>	343 tractors 35 straight trucks 415 trailers	N/A	Distributes beer and nonalcoholic beverages in the greater Houston area in Texas.
					
<b>90</b>	21	<b>Darling International</b> Irving, Texas AMEX: DAR  <i>www.darlingii.com</i>	334 tractors 659 straight trucks 1,100 trailers	\$645.3 million	Collects animal byproducts and hides from butcher shops, grocery stores, food service and meat and poultry processors and converts these products into usable oils and proteins. The company also collects used cooking grease from restaurants and food service establishments to make animal feed ingredients and industrial oils. It also provides grease trap service and sells equipment to restaurants.
					
<b>91</b>	100	<b>Valley Proteins/Carolina By-Products</b> Winchester, Va. Richard Evans, Corporate Transportation Manager  <i>www.valleyproteins.com</i>	333 tractors 201 straight trucks 717 trailers	\$250 million	Collects and resells animal byproducts, used grease and dead animal stock to manufacturers of pet food, fatty acids, chemicals and lubricants. The company also makes biofuel from rendered animal fat and operates 12 facilities in Pennsylvania, Maryland, Virginia, North Carolina, South Carolina, Tennessee and Texas.
					

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<b>91</b> 	95	<b>McKee Foods Corp.</b> Collegedale, Tenn. Debbie McKee, President, McKee Foods Transportation  <i>www.mckeefoods.com</i>	333 tractors 36 straight trucks 521 trailers	\$1.1 billion	Manufactures and distributes Little Debbie snack cakes and Sunbelt granola cereal products in the United States and Canada. <b>McKee Foods Transportation</b> operates as a for-hire and private carrier.
<b>92</b> 	91	<b>True Value Co.</b> Chicago Steve Poplawski, Senior Vice President, Logistics and Supply Chain Management  <i>www.truevalue.com</i>	330 tractors 900 trailers	\$2.1 billion	Distributes hardware and garden supplies, appliances, housewares, sporting goods and toys to about 6,200 independent stores in the United States and 53 other countries. The company provides equipment rental and party supplies, tools, paint and janitorial supplies to commercial and industrial customers. <b>True Value Logistics</b> operates as a for-hire and private carrier.
<b>93</b> 	98	<b>Pacific Coast Building Products</b> Rancho Cordova, Calif. Bob Waterman, Manager, Transportation Services  <i>www.paccoast.com</i>	329 tractors 236 straight trucks 447 trailers	N/A	<b>Pacific Coast Supply, Pabco Building Products, Basalite Concrete Products, Alcal-Arcade Contracting</b> install roofing and insulation and distribute concrete and brick, wallboard, trusses and other building products. <b>Material Transport</b> , a division of Transportation Services Inc. operates as a for-hire and private carrier.
<b>94</b> 	Not Ranked	<b>Helena Chemical Co.</b> Collierville, Tenn.  <i>www.helenachemical.com</i>	316 tractors 1,086 straight trucks	N/A	Distributes fertilizer and pesticides for agricultural, turf and ornamental, forestry, aquatics and vegetation management markets.
<b>95</b> 	97	<b>CVS Caremark Corp.</b> Woonsocket, R.I. NYSE: CVS Ron Link, Vice President, Logistics  <i>www.cvs.com</i>	302 tractors 4 straight trucks 1,302 trailers	\$76.3 billion	Operates about 6,300 retail and mail order pharmacies in 40 states and the District of Columbia. The company also operates retail health clinics in 500 locations in 25 states. <b>CVS Transportation</b> delivers over-the-counter drugs, health and beauty products, convenience foods and general merchandise from 14 distribution centers.
<b>96</b> 	75	<b>Cargill Meat Logistics Solutions</b> Wichita, Kan. (Cargill Inc.) John Meier, Vice President, Transportation  <i>www.cargillmeatlogistics.com</i>	295 tractors 491 trailers	N/A	Supplies beef, chicken and turkey to food-service operators and distributors.
<b>97</b> 	Not Ranked	<b>AutoZone Inc.</b> Memphis NYSE: AZO Ricky Byrum, Senior Operations Manager  <i>www.autozone.com</i>	272 tractors 608 trailers	\$6.2 billion	Sells auto and light truck parts, chemicals and accessories through approximately 4,000 stores in the United States and Puerto Rico and 120 stores in Mexico. The company also sells automotive diagnostic and repair software.



RANK 2008	RANK 2007	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
98	Not Ranked	<b>Trinity Industries</b> Dallas NYSE: TRN Mickey Locke, General Manager, Trinity Logistics Group   <i>www.trin.net</i>	265 tractors 750 trailers	\$3.8 billion	Manufactures rail cars, inland barges, concrete, aggregates and asphalt materials, highway guard rails, structural wind towers and tanks for storing and transporting liquefied petroleum gas and fertilizer. <b>Trinity Logistics Group</b> operates as a for-hire and private carrier.
98	Not Ranked	<b>Bimbo Bakeries USA</b> Fort Worth, Texas (Grupo Bimbo, Mexico)   <i>www.bimbobakeries.com</i>	265 tractors 1,271 straight trucks	\$1.2 billion	Produces and distributes bread and baked goods through 3,000 delivery routes in the western United States.
99	Not Ranked	<b>Costco Wholesale Corp.</b> Issaquah, Wash. Nasdaq: COST   <i>www.costco.com</i>	264 tractors 136 straight trucks	\$64.4 billion	Operates 537 membership warehouses in the United States, Canada, Mexico, Puerto Rico, the United Kingdom, Korea, Japan and Taiwan.
100	100	<b>Carpenter Co.</b> Richmond, Va. Doug Young, Director of Transportation   <i>www.carpenter.com</i>	238 tractors 45 straight trucks 1,285 trailers	N/A	Manufactures and distributes polyurethane foam and chemicals and polyester fiber used as cushioning by automotive, bedding, floor covering, packaging and furniture industries in the United States and Europe. The company also makes air-filter media, polystyrene building materials and consumer fiber products, mattress pads and pillows.

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